Send invoices to the ordering agency as indicated on the purchase order

Bill To:



State of Idaho **Division of Purchasing**

Quoted By: Tom Pitera

Statewide Blanket Purchase Order SBPO1118

THIS NUMBER MUST APPEAR ON ALL DOCUMENTS

Statewide Blanket Purchase Order

Date: Fri May 02, 2003 **DELIVER** TO: Various State Agencies Located throughout Idaho and other WSCA participating states F.O.B: Destination **Terms:** Contract From May 02, 2003 Date Fisher Scientific Company L.L.C. **Contract To** Date: May 01, 2005 2000 Park Lane Pittsburgh, PA 15275 **VENDOR:** Attn: President **RFQ#: ITB01643** DOC#: PREQ5482

	Files Attached: WSCALabSpEqTsCs.doc 12 Pages
Contact: <u>AARON WOLTER</u> 208-327-7452 email awolter@adm.state.id.us	WSCALabSEadds.doc 1 Page
email awoiter@adm.state.id.us	WSCAConsolidatedLabSupplyPricing 12 Pages

Buyer: <u>AARON WOLTER</u> 208-327-7452

Item No	Description	Quantity UOM	Unit Price	EXTENSION
000	BLANKET PURCHASE AGREEMENT (line item particulars follow)	1 lot		0.00
	Total:			0.00
Blanket Comments:	Contract Administration:208-327-7465 Phone Number:awolter@adm.state.id.us Contractors Primary Contact Tom Pitera: 800-766-7000 2000 Park Lane Pittsburgh, PA 15275 Phone Number:412-490-8300 Toll Free Number:800-766-7000 Fax Other Contacts Barbara Dunning: 800-955-6666 Attn:Jerry Earl: 800-955-6666, ext 3117 E-Mail:Jerry.Earl@fisher Brent Boyle, 800-955-6666, ext 2121 E-Mail:Jerry.Earl@fisher CONTRACTOR: Ship to the FOB DESTINATION point and BILL DIRECTLY DO NOT MAIL INVOICES TO THE DIVISION OF PURCHASING. Placing the	rsci.com to the OR	DERIN	G AGENCY.

By accepting this order, seller

	Minimum Order Quantity:See attached										
	Minimum Dollar Amount:See Attached Standard Delivery Time:See Attached										
	Stanuaru Denvery TimeSee Attacheu										
	QUANTITIES: Actual order quantities are unknown and no minimum order qu	antity is gu	arantee	d.							
	Order Placement Address: www.fishersci.com										
	Payment Address: Payment to Fisher Scientific per your Account Number										
	THIS CONTRACT (including any files attached), CONSTITUTES THE STATE OF YOUR SIGNED BID, QUOTATION, OR OFFER (including any electronic SUBMISSION IS INCORPORATED HEREIN BY REFERENCE AS THOUGH In the event of any inconsistency, unless otherwise provided herein, such inconsi- precedence in the following order:	bid submiss I SET FOR'	ion), W TH IN 1	HICH FULL.							
	 This Statewide Blanket Purchase Order document. The state of Idaho's original solicitation document. The Contractor's signed bid, quotation, or offer. 										
	Special Order Information:Contact the Fisher Scientific Sales Re presentative Contract Items:See Attached	for your are	ea.								
	Contract Pricing:See Attached										
	INVOICES MUST BE SENT TO THE ORDERING AGENCY.										
Item No	Description	Quantity UOM	Unit Price	EXTENSION							
001	Multi-State Contract for LABORATORY SUPPLIES AND EQUIPMENT24 MNTH0.000.00Per the attached Specifications. (490-00) (nt)0.000.00										
	NOTICE OF STATEWIDE CONTRACT (SBPO) AWARD										
	Contract for Laboratory Supplies and Equipment for the Western States Contracting Alliance (WSCA) Participating States.										
General	The Division of Purchasing or the requisitioning agency will issue individual rele	ases (delive	ry or pi	ırchase							
Comments:	orders) against this Master Contract on an as needed basis. Contract Title:Multi-State Contract for Laboratory Supplies and Equi	nment									
	Delivery Zone/Area:Statewide, WSCA Participating States	pinent									
	Contract Usage Type:Mandatory for State of Idaho, Permissive Use for other Participating States. Public Agency Clause: Yes										

Instructions: Freight / Handling Included in Price
agrees to accept all standard terms
and conditions and those
appearing on or attached to this
order.
By: LYLE GESSFORD
By: LYLE GESSFORD

@Copyright 1998, 1999, 2000 SiCommNet, Inc. All rights reserved. po001Display

DIRK KEMPTHORNE Governor PAMELA I. AHRENS Director JAN COX Administrator jcox@adm.state.id.us State of Idaho Department of Administration Division of Purchasing 5569 Kendall Street P.O. Box 83720 Boise, ID 83720-0075 Telephone (208) 327-7465 Fax (208) 327-7320 www2.state.id.us/adm/purchasing

ADDENDUM # 1 & 2

RE: ITB01643, Multi-State Contract for Laboratory Supplies and Equipment for the State of Idaho and other participating states. Bid Closes December 16, 2002 @ 5:00 PM Mountain time.

The following changes are being made a part of the Bid Specifications:

- 1. Page # 6, Section D, NON-CONTIGUOUS STATES, Additional Shipping Charge as % of Net Price **is being deleted.**
- 2. The following Questions and Answers to the questions are made a part of the Bid Specifications and Contract Terms and Conditions:

Q#1: RE: Freight and handling charges: Does this apply to every thing [the Bidder] sells? **A#1:** It will apply to every item on the resulting contract.

Q#2: Some items are shipped on dry ice, overnight. Does this apply to [*does the Bid Price and resulting Contract price include*] hazardous material handling fees?

A# 2: The following <u>additional section</u> is added:

SPECIAL HAZARDOUS MATERIALS & SPECIAL HANDLING Fees: Prices bid and Contract line item unit prices do not have to include hazardous materials handling fees or special handling fees required by the manufacturer for shipments directly from the manufacturer. Contractor will identify and separately list all hazardous materials / special handling fees on the invoice and Bill of Lading. Contractor will make the ordering agency aware of all hazardous materials / special handling fees at time of order placement. The Contractor may require ordering entities to pay additional hazardous materials handling fees not to exceed the actual hazardous materials / special handling fees. Contractor is to use the most economical and practical shipping method necessary to comply with the agency's needs while meeting the necessary hazardous material shipping requirements. Contractor must be able to document and provide evidence sufficient to prove all hazardous materials and/or manufacturer's special handling fees are required by the manufacturer or carrier upon request to do so by the State.

Q # 3: Does the contractor absorb direct ship charges or charges associated with direct shipments where loss of discount occurs?

A # 3: The Contractor will absorb all shipping costs except for hazardous materials shipping charges and except for items requiring special handling by the manufacturer or by the ordering agency.

Q#4: Will you allow a state agency to use this contract as permissive in part but not as a whole contract, allowing the agency to "cherry pick" the items that they buy off of the WSCA contract? **A#4:** For State of Idaho, State Agencies the Contract will be "mandatory use." State of Idaho Agencies must use this contract for all their laboratory supplies and equipment; other states participating on a permissive use basis may or may not purchase their laboratory supplies and equipment from the Contractor.

LABORATORY SUPPLIES AND EQUIPMENT

STANDARD CONTRACT TERMS AND CONDITIONS

The STATE OF IDAHO STANDARD CONTRACT TERMS AND CONDITIONS (trBASECstdContractTrms.doc (Rev. 7/1/01) and the State's CONDITIONS AND INSTRUCTIONS TO VENDORS (trBASECstdBidTrms.doc (Rev. 7/1/01) are hereby incorporated by reference into this bid solicitation as if set forth herein in their entirety. The STATE OF IDAHO STANDARD CONTRACT TERMS AND CONDITIONS and CONDITIONS AND INSTRUCTIONS TO VENDORS are located on the Internet at: http://www2.state.id.us/adm/purchasing. If you do not have access to the Internet, you may contact the Division of Purchasing at 208-327-7465 to obtain a copy of the State's STANDARD CONTRACT TERMS AND CONDITIONS and the State's CONDITIONS AND INSTRUCTIONS TO VENDORS.

GENERAL INFORMATION:

PURPOSE: A contract for the purchase of various brand name laboratory supplies and equipment for use by State agencies on an as-needed basis at various locations throughout the State of Idaho and the other participating States. The contract will be a Mandatory Use contract for State of Idaho, State Agencies. The <u>contract may be a permissive use price agreement for the other WSCA participating states, at their option</u>.

SPECIAL CONTRACT TERMS AND CONDITIONS

<u>TIME PERIOD</u>: The contract will be for a two (2) year period of time commencing February 1, 2003 (or date of award) and ending two (2) years after date of award.

<u>RENEWAL</u>: Upon mutual agreement by both parties, the contract may be extended under the same terms and conditions for additional one (1) year periods of time. A total of four (4) consecutive renewals are possible.

<u>ORDER PLACING</u>: Contractor shall furnish a toll free telephone number and a remote on-line or internet based order system for purposes of order placement, order inquiry, price & availability inquiries and cross referencing. The ordering system shall display Contract Pricing, Order Status and shall allow Order Tracking and Order History.

DELIVERY LOCATIONS: Deliveries may be to any State Agency or Political Subdivision within the State of Idaho or any Participating State.

MINIMUM ORDER: Minimum order quantity must be no greater than <u>\$50.00 per order</u>. For orders totaling less than \$50.00 per order, or the bidder's stated Minimum Order Quantity (see Page # 7, Required Information, Paragraph C, below) <u>whichever is lower</u>, the ordering agency will pay the actual freight charges unless waived by the Contractor at time of order placement. Ordering entities requesting special handling (Fed Ex, UPS Next Day, etc.) of orders may be required by the Contractor to pay additional freight charges not to exceed the carrier's actual freight charges.

Individual <u>State Agency accounts shall make reasonable efforts to consolidate orders on</u> <u>a weekly basis where practical</u>.

Agencies are also encouraged to consolidate orders for hazardous chemicals in order to minimize hazardous materials fees.

ADDITIONAL MANUFACTURER DISCOUNTS: For contract items, the Contractor agrees to allow any particular Participating State or agency thereof to accept additional discounts offered by a Manufacturer for whom the Contractor is a distributor if those discounts will result in a lower net price to the State. The Contractor agrees to furnish these items under the terms and conditions of the Contract but at the lower net price as agreed by the Manufacturer and the Participating State.

ITEMS NOT INCLUDED IN THIS CONTRACT:

- 1) Items costing in excess of \$5,000.00 <u>UNIT PRICE, after discount</u>, are excluded from this contract.
- Items that may be available through other Idaho Mandatory Use Contracts are excluded. See Statewide Contract Listing at <u>http://www2.state.id.us/adm/purchasing/stwrecap.htm</u>. This exclusion does not apply to other WSCA participating states.
- 3) Items available through other Participating States' Mandatory Use Contracts.

BACK-ORDERS: The Contractor will take every available precaution to prevent back-order and stock out of contract items necessary for the operation of the agencies' facilities. The Contractor will ship the majority of expendable supply items within 48 hours after receipt of order. Agencies will be notified at time of order placement when items cannot be shipped within 48 hours; the State reserves the right to cancel orders for those items without penalty and procure them elsewhere.

<u>PURCHASE ORDERS</u>: Individual agencies may or may not issue written purchase orders. If automated order entry procedures are used, a written order may not be used by the agency or required by the Contractor.

<u>CUSTOMER ACCOUNT NUMBERS</u>: The contractor must establish separate customer/account numbers for use by the various ordering agencies/departments. Some agencies may require multiple customer/account numbers at the same address.

<u>PRICING</u>: The percentage discount from the Contractor's submitted price schedule is not to decrease for all updates or revisions of that Contractor's price schedule during the life of the Contract and any subsequent contract renewals. New items or replacement products are to be discounted at the same rate as similar products or replaced items.

PRICE LISTS & UPDATES: The Contractor will furnish a "hard copy" and/or an electronic copy (State's option) of the price lists and periodic updates to the (various State's) State Purchasing Division. The Contractor will also furnish "hard copy" and/or electronic copy (agency's option) to all State Agencies for which account numbers have been established. Contractor will distribute price lists in a timely manner as they become effective. Price lists may be updated no more often than quarterly. Updates shall be simultaneous for the entire line of products. All price lists and website access will be supplied to the Participating States and the individual agencies at no additional cost.

QUARTERLY REPORTS: Every three (3) months the Contractor will furnish quarterly reports to the Division of Purchasing. These reports will include, for each account number, a listing of all items purchased during the quarter. The reports are to show, as a minimum, the Item # and description, the unit list prices, unit net prices after discount, and the total dollar amount. The Contractor's quarterly report shall include the <u>names of the accounts corresponding to the</u> <u>account numbers</u>. The Contractor will provide the reports promptly, within thirty (30) days following the end of the quarter. Contractor is required to establish and maintain a relational database or other sales tracking system from which to produce regular (quarterly) reports to the State.

INVOICING: The contractor is to send all invoices to the Agency / Department shown in the "Mail Invoice To" block on the purchase order. Contract / Purchase Order numbers are to be shown on all invoices. In no case are invoices to be sent to the Division of Purchasing. Agencies may, for items received and accepted, make partial payment on a purchase order.

PRICE LIST ACCESS: At any time during the Contract and for a three (3) year period following the end of the Contract, the State reserves the right to request from the Contractor access to and/or a copy of the applicable price list used for the Contract's pricing basis for Contract pricing verification. Failure to provide the requested price list within three (3) business days following the State's request may result in Contract termination.

ELECTRONIC ORDERING: The procurement of equipment/supplies in a cost-effective manner requires a strong vendor-customer relationship and access to current information regarding pricing, availability and delivery. Contractor is to provide up-to-date on-line catalogs, electronic ordering and electronic status checking and other tools that enhance the planning and product procurement process for acquisition of supplies and equipment. The State desires to use electronic methods to the greatest extent possible for acquisition of products and services. At a minimum the Contractor shall have available or maintain an Internet Web Site with links to product information capabilities and specifications. The individual Purchasing Entities will place orders resulting from this contract directly with the vendor.

RECORDS MAINTENANCE: The Contractor shall maintain or supervise the maintenance of all records necessary to properly account for all payments made to the Contractor for the costs authorized by this Contract. These records shall be retained by the Contractor for at least three (3) years after the Contract terminates, or until all audits initiated within the three (3) years have been completed, whichever is later.

AUDIT RIGHTS: The Contractor agrees to allow State and Federal auditors and State agency staff access to all the records relating to this Contract, for audit, inspection, and monitoring of services or performance. Such access will be during normal business hours or by appointment.

Per Addendum #1 December 20, 2002

SPECIAL HAZARDOUS MATERIALS & SPECIAL HANDLING FEES: Prices bid and Contract line item unit prices do not have to include hazardous materials handling fees or special handling fees required by the manufacturer for shipments directly from the manufacturer. Contractor will identify and separately list all hazardous materials / special handling fees on the invoice and Bill of Lading. Contractor will make the ordering agency aware of all hazardous materials / special handling fees at time of order placement. The Contractor may require ordering entities to pay additional hazardous materials handling fees not to exceed the actual hazardous materials / special handling fees. Contractor is to use the most economical and practical shipping method necessary to comply with the agency's needs while meeting the necessary hazardous material shipping requirements. Contractor must be able to document and provide evidence sufficient to prove all hazardous materials and/or manufacturer's special handling fees are required by the manufacturer or carrier upon request to do so by the State.

REQUIRED INFORMATION

- Α. DISCOUNTS: See "Bid Requirements" on Page # 1 See attached discount schedule.
- PRICE LISTS & CATALOGS: See "Bid Requirements" on Page # 1 B.

Price list updates will be issued (Bidder to indicate): Quarterly X Semi-annually Annually Annually

C. BIDDER'S MINIMUM ORDER QUANTITY For pre-paid shipment: \$_____50.00 (Cannot exceed \$50.00, See Page # 3, above)

- **D.** Deleted per Addendum #1 December 10, 2002
- **F.** Location of stocking warehouse(s) & states served (attach additional pages if necessary):

US Distribution Center	Areas Served
Agawam, MA	NH, VT, ME, MA, CT, NJ, NY, PA, RI
Cayey, PR	PR, St. Thomas, St. Croix
Denver, CO	CO, UT, WY ID, MT, NE, SD, OK, NM, KS, IA
Florence, KY	Mid-Atlantic, Cincinnati/Cleveland; National for certain items
Hanover Park, IL	IL, MI, WI, IN, MN, MO, OH, KY
Houston, TX	TX, OK, LA, AK , parts of MS
Jessup, MD	MD, DC, VA, So. PA, So. DE, East WV, Bermuda
Morris Plains, NJ	NY, NJ, Phil., DE, CT
Newark, DE	Mid-Atlantic
Orlando, FL	FL
Raleigh, NC	NC
Santa Clara, CA	No. CA, UT, NV
Seattle, WA	WA, OR
Somerville, NJ	Nationwide (ACROS)
Suwanee, GA	GA, FL, TN, KY, AL, MS, NC, SC
Tustin, CA	So. CA
Yorba Linda, CA	Southern CA, AZ, NV, UT, HI

G. Guaranteed Delivery Time for In-Stock Items. Days ARO: For any items in stock at the local warehouse at the time of order entry, we can deliver orders to most State of Idaho/WSCA member sites the next day, if the order is placed prior to 2 PM.

Exceptions to this delivery schedule are certain DOT-regulated hazardous chemicals that may require additional shipping time. For high-volume or critically needed items, we will work with the State of Idaho/WSCA member to provide next-day delivery to all locations.

H. Describe method of providing On-Line access for placing of orders, checking price and availability and cross-referencing vendor/manufacturer catalog numbers (attached additional pages if necessary):

Fisher's leadership in electronic commerce is driven by our efforts to supply value-added solutions to our customers, including the latest advances in electronic order entry, electronic procurement, and Internet/intranet solutions. Through *fishersci.com*, we build on the bricks-and-mortar foundation of a century of discovery, innovation, and experience employing state-of-the-art e-commerce technology that provides our customers with <u>total</u> service. Every component of *fishersci.com*—hardware, software, content—and every feature and function is designed to help the State of Idaho/WSCA member stay informed, productive, and provide resources for saving time and money.

Real-time product availability 24-hour availability for order placement Enhanced end-user choice and control Real-time product availability Cost-effective order processing with multiple ordering tools options Instant access to vital technical information, including chemical MSDS and Certificates of Analysis Supported by a proven "bricks & mortar" logistics and support system Secure environment On-line access to available State of Idaho/WSCA member quotes Custom Catalog views to enhance user product selection Multiple E-Mail Order Notification function Credit card processes for easy ordering Frequent updates and expansion of product content keeps end-users up to date Blanket order tracking Automatic E-Mail notification of backorder status

Fisher Website – www.fishersci.com

Fishersci.com provides the newest products, services, and information for science using the latest technology available. Key points include:

Real-Time Order Status Information

Because we use real-time instead of batch-load information processing, our website is the only one in the industry that offers up-to-the-minute

inventory of a Fisher-stocked item. Real-time order status, including estimated delivery dates for drop ship products and UPS shipment tracking, provides valuable information for making buying decisions and planning ahead.

Interactive Processing

Registered users with a Fisher account number are able to view their most recent account information as they place orders, including

Account-specific prices derived from your contract and calculated item-by-item/quantity-byquantity to provide concrete, accurate net pricing.

Order status for all orders placed regardless of order entry method

Complete Full Color Catalogs

Fisher's website features full-color catalogs, including the Fisher General Catalog, Fisher Safety Catalog, Fisher HealthCare Catalog, Fisher Chemical, Controlled Environments, Life Science, BioReagents, Fisher Lab Essentials, and ACROS Organics. Full search capabilities and on-line ordering make it easy to find products, view them, and place orders.

Customized Catalogs

Fisher has considerable experience in developing customized views that identify preferred and restricted products and may be used to direct your users to the appropriate source of products. All catalog views feature customer-specific pricing. With the advent of web-based catalogs, we have the capability to produce a customized State of Idaho/WSCA member electronic version to support your specific purchasing requirements.

Implementation of Business Rules

Administrative authority is set up in advance through your Fisher representative. After setup, management tools enable you to:

- Define purchasing and payment privileges and assign to users
- Apply product or supplier restrictions by user

Reassign level of authority and approval hierarchy relationships on a user-by-user basis Create individual Approval groups, assign individual users to one or more Approval groups, and add/delete Approvers and Approval groups

Customized Ordering

The State of Idaho/WSCA member can create "company hot lists" for item standardization and enhanced product selection; additionally, users can create "personal hot lists" based on their specific needs, save orders as templates to quickly order groups of products, and use "rapid order" to easily order items by Fisher catalog number, vendor catalog number or competitive catalog number, unit of measure, and quantity.

State of Idaho/WSCA member registered users can log in, and view current quotes by account number. Quotes can be then be added to the "Shopping Cart," and processed with the order. Registered users can view details for any quote on the current list by clicking "View Details" link next to each quote.

Order Status

Current and historical order status information is available for up to 90 days after the order is placed, whether the order is placed online, phone, or fax. We provide both ordering and shipment views and links to UPS tracking so the user can easily assess the status of any order.

Technical Product Information

State of Idaho/WSCA member personnel can access valuable product information directly from Fisher's website, including: Technical bulletins

Manufacturer cross references MSDS and Certificates of Analysis for all Fisher Chemicals

Order Confirmation

Once the order is accepted, fishersci.com returns a real-time order confirmation on-screen and via e-mail. If others in the department or company need to be notified about an order, a Multiple E-Mail Order Notification function can be utilized to create a list of those who should be notified when an order has been placed. This confirmation includes:

- Unique Fisher order number
- Line-level detail including shipping status
- State of Idaho/WSCA member net pricing

Online Searches Made Easy

State of Idaho/WSCA member end users can quickly search for the items they need by:

- Key words and brand name
- Full text, description
- Fisher or competitor catalog number
- Page number
- Manufacturer
- CAS numbers
- Chemical structure or sub-structure

Fishersci.com's powerful search engine scans the complete text, right down to the footnotes. The search engine also uses a thesaurus and spell-check to further aid the user with product selection.

Other Useful Features

In addition to the extensive product information, Fisher's website gives State of Idaho/WSCA member end users access to:

A What's New section for the latest site features, promotions, products, suppliers, press releases, and events

Supplier information and website links

Support to request literature, frequently asked questions, Fisher quality systems, legal and privacy statements, and contact information

Technical and customer service support

Retrieve information directly from a UPS link (Fisher's preferred shipper) to see where the order is in shipment

Information about Fisher Scientific

Information and resources for specialty areas such as Chemicals, Life Science, Healthcare, Safety, and Domestic Preparedness

PARTICIPANTS: Western States Contracting Alliance ("WSCA") is a cooperative group contracting consortium for state government departments, institutions and political subdivisions (i.e., colleges, school districts, counties, cities, etc.) for the states of Alaska, Arizona, California, Colorado, Hawaii, Idaho, Minnesota, Montana, Nevada, New Mexico, Oregon, South Dakota, Utah, Washington, and Wyoming. Obligations under this contract are limited to those Participating States who have signed (and not revoked) an Intent to Contract at the time of award, or who have executed a Participating Addendum where contemplated by the solicitation. Financial obligations of Participating States are limited to the orders placed by the departments or other state agencies and institutions having available funds. Participating States incur no financial obligations on behalf of political subdivisions. Unless otherwise specified in the solicitation, the resulting price agreement(s) will be permissive.

DEFINITIONS:

"Lead State" means the State conducting this cooperative solicitation and centrally administering any resulting price agreement.

"Offer" or "Bid" or "Proposal" refers to the offer submitted in response to a solicitation, whether denominated as an invitation to bid, invitation for bid, request for proposal, or otherwise. "Bidder" or "Offeror" similarly refers to the person, company, or other entity submitting the bid or proposal that constitutes an offer capable of acceptance, regardless of the solicitation method used.

"Permissive price agreement" means that placement of orders through the price agreement is discretionary with Purchasing Entities. They may satisfy their requirements through the price agreement without using statutory or regulatory procedures (e.g. invitations for bids) to solicit competitive bids or proposals. Purchasing Entities may, however, satisfy requirements without using the price agreement so long as applicable procurement statutes and rules are followed.

"Participating Addendum" means a bilateral agreement executed by the contractor and a Participating State that clarifies the operation of the price agreement for the State concerned, e.g. ordering procedures specific to a State, and may add other state-specific language or other requirements.

"**Participating State**" means a member of WSCA who has indicated its intent to participate as disclosed on the solicitation, or who subsequently signs a Participating Addendum where contemplated by the solicitation.

"Purchasing Entity," means a Participating State or another legal entity, such as a political subdivision, properly authorized by a Participating State to enter into a contract for the purchase of goods described in this solicitation. Unless otherwise limited in this solicitation or in a Participating Addendum, political subdivisions of Participating States are Purchasing Entities and Participants authorized to purchase the goods and/or services described in this solicitation.

<u>QUANTITY ESTIMATES</u>: Estimated quantities are informational and not to be construed as a warranty of accuracy of historical or anticipated volumes or a guarantee to purchase any amount.

<u>CASH DISCOUNT TERMS</u>: Offeror may quote a cash discount based upon early payment; however discounts offered for less than 30 days will not be considered in making the award. The

date from which discount time is calculated shall be the date a correct invoice is received or receipt of shipment, whichever is later; except that if testing is performed, the date shall be the date of acceptance of the merchandise.

TAXES: Offered prices shall be exclusive of state sales and federal excise taxes. Where the state government entities are not exempt from sales taxes on sales within their state, the contractor shall add the sales taxes on the billing invoice as a separate entry.

PATENTS, COPYRIGHTS, ETC: The Contractor shall release, defend, indemnify, and hold harmless WSCA, the Participating States, and the Purchasing Entities, as well as the officers, agents and employees of WSCA, the Participating States and the Purchasing Entities, from liability of any kind or nature, including the Contractor's use of any copyrighted or uncopyrighted composition, process, patented or unpatented invention, article or appliance furnished or used in performance of this contract.

<u>AWARD</u>: Multiple contracts may be awarded as a result of this solicitation. Awards in requests for proposals (competitive sealed proposals) shall be made to the responsible offeror(s) whose proposals are determined to the most advantageous to the Participating States, taking into consideration price and the other evaluation factors set forth in the solicitation. Unless otherwise stated in the solicitation, an award in a solicitation denominated as an invitation to bid will be made to the lowest responsive and responsible bidder(s) meeting specifications and all bid terms and conditions. The Participating States reserve the right to award items separately or by grouping items, or by total lot.

NON-COLLUSION: By signing the proposal the bidder certifies that the bid submitted, has been arrived at independently and has been submitted without collusion with, and without any agreement, understanding or planned common course of action with, any other vendor of materials, supplies, equipment or services described in the solicitation, designed to limit independent bidding or competition.

TERMINATION: Unless otherwise stated in the solicitation, any contract entered into as a result of this solicitation may be terminated by either party upon 60-days notice, in writing, prior to the effective date of the termination. Further, any Participating State may terminate its participation upon 30-days written notice, unless otherwise limited or stated in the special terms and conditions of the solicitation. Any termination under this provision shall not effect the rights and obligations attending orders outstanding at the time of cancellation, including any right of any Purchasing Entity to indemnification by the Contractor, rights of payment for goods/services delivered and accepted, and rights attending any warranty or default in performance in association with any order.

DEFAULT AND REMEDIES:

A. Any of the following shall constitute cause to declare the contract or any order under this contract in default:

- (1) Nonperformance of contractual requirements; or
- (2) A material breach of any term or condition of this contract.

B. A written notice of default, and an opportunity to cure, shall be issued by the party claiming default, whether the Lead State (in the case of breach of the entire agreement), a Participating State (in the case of a breach of the Participating Addendum), the Purchasing Entity (with respect to any order), or the Contractor. Time allowed for cure shall not diminish or eliminate any liability for liquidated or other damages.

C. If the default remains after the opportunity for cure, the non-defaulting party may:

- (1) Exercise any remedy provided by law or equity;
- (2) Terminate the contract or any portion thereof, including any orders issued against the contract;
- (3) Impose liquidated damages, as specified in the solicitation or contract;

(4) In the case of default by the contractor, and to the extent permitted by the law of the Participating State or Purchasing Entity, suspend contractor from receiving future solicitations.

LAWS AND REGULATIONS: Any and all supplies, services and equipment offered and furnished shall comply fully with all applicable Federal and State laws and regulations.

<u>CONFLICT OF TERMS</u>: In the event of any conflict between these standard terms and conditions and any special terms and conditions in the solicitation, the special terms and conditions shall govern.

<u>REPORTS</u>: The contractor shall submit quarterly reports to the Lead State contract administrator, and upon request to any Participating State, showing the quantities and dollar volume of purchases by each Purchasing Entity.

HOLD HARMLESS: The contractor shall release, defend, indemnify and hold harmless WSCA, the Participating States, and the Purchasing Entities, as well as the officers, agents and employees of WSCA, the Participating States and the Purchasing Entities, from and against any damage, cost or liability, including reasonable attorneys fees for any or all injuries to persons, property or claims for money damages arising from acts or omissions of the contractor, its employees or subcontractors or volunteers.

ORDER NUMBERS: Contract order and purchase order numbers shall be clearly shown on all acknowledgments, shipping labels, packing slips, invoices, and on all correspondence.

GOVERNING LAW AND VENUE: This procurement shall be governed and the resulting price agreement construed in accordance with the laws of the Lead State. The construction and effect of any Participating Addendum or order against the price agreement shall be governed by and construed in accordance with the laws of the Purchasing Entity's State. Venue for any claim, dispute or action concerning the construction and effect of the price agreement shall be in the Lead State. Venue for any claim, dispute or action concerning an order placed against the price agreement or the effect of a Participating Addendum or shall be in the Purchasing Entity's State.

DELIVERY: The prices offered shall be the delivered price to any WSCA state agency or political subdivision. All deliveries shall be F.O.B. destination with all transportation and handling charges paid by the contractor. Responsibility and liability for loss or damage shall remain the Contractor until final inspection and acceptance when responsibility shall pass to the Purchasing Entity except as to latent defects, fraud and Contractor's warranty obligations. The minimum shipment amount will be found in the special terms and conditions. Any order for less than the specified amount is to be shipped with the freight prepaid and added as a separate item on the invoice. Any portion of an order to be shipped without transportation charges that is back ordered shall be shipped without charge.

<u>WARRANTY (including Year 2000)</u>: As used herein "Purchasing entity" refers to any WSCA state agency or political subdivision. The contractor agrees to warrant and assume responsibility for each hardware, firmware, and/or software product (hereafter called the product) that it licenses, or sells, to the Purchasing Entity under this contract. The contractor acknowledges that

the Uniform Commercial Code applies to this contract. In general, the contractor warrants that: (a) the product will do what the salesperson said it would do, (b) the product will live up to all specific claims that the manufacturer makes in their advertisements. (c) the product will be suitable for the ordinary purposes for which such product is used, (d) the product will be suitable for any special purposes that the Purchasing Entity has relied on the contractor's skill or judgment to consider when it advised the Purchasing Entity about the product. (e) the product has been properly designed and manufactured, and (f) the product is free of significant defects or unusual problems about which the Purchasing Entity has not been warned. In general, "year 2000 compatibility and fitness" means: (1) the product warranted by the contractor will not cease to perform before, during, or after the calendar year 2000, (2) the product will not produce abnormal, invalid, and/or incorrect results before, during, or after the calendar year 2000, (3) will include, but not be limited to, date data century recognition, calculations that accommodate same century and multi-century formats, date data values that reflect century, and (4) accurately process date data (including, but not limited to, calculating, comparing, and sequencing) from, into, and between the twentieth and twenty-first centuries, including leap year calculations. If problems arise, the contractor will repair or replace (at no charge to the Purchasing Entity) the product whose noncompliance is discovered and made known to the contractor in writing. Nothing in this warranty will be construed to limit any rights or remedies the Purchasing Entity may otherwise have under this contract with respect to defects.

Fisher acknowledges with the exception of Letters a, b, d, and e. Fisher also agrees that all manufacturer warranties shall be passed through to the WSCA and/or the purchaser as shall be appropriate.

<u>AMENDM ENTS</u>: The terms of this contract shall not be waived, altered, modified, supplemented or amended in any manner whatsoever without prior written approval of the Contract Administrator of the Lead State.

<u>ASSIGNMENT/SUBCONTRACT</u>: Contractor shall not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this contract, in whole or in part, without the prior written approval of the Contract Administrator of the Lead State.

NONDISCRIMINATION: The offeror agrees to abide by the provisions of Title VI and Title VII of the Civil Rights Act of 1964 (42 USC 2000e), which prohibit discrimination against any employee or applicant for employment, or any applicant or recipient of services, on the basis of race, religion, color, or national origin; and further agrees to abide by Executive Order No. 11246, as amended, which prohibits discrimination on basis of sex; 45 CFR 90 which prohibits discrimination on the basis of age, and Section 504 of the Rehabilitation Act of 1973, or the Americans with Disabilities Act of 1990 which prohibits discrimination on the basis of disabilities. The offeror further agrees to furnish information and repots to requesting State(s), upon request, for the purpose of determining compliance with these statutes. Offeror agrees to comply with each individual state's certification requirements, if any, as stated in the special terms and conditions. This contract may be canceled if the offeror fails to comply with the provisions of these laws and regulations. The offeror must include this provision in very subcontract relating to purchases by the States to insure that subcontractors and vendors are bound by this provision.

SEVERABILITY: If any provision of this contract is declared by a court to be illegal or in conflict with any law, the validity of the remaining terms and provisions shall not be affected; and the rights and obligations of the parties shall be construed and enforced as if the contract did not contain the particular provision held to be invalid.

INSPECTIONS: Goods furnished under this contract shall be subject to inspection and test by the Purchasing Entity at times and places determined by the Purchasing Entity. If the Purchasing Entity finds goods furnished to be incomplete or not in compliance with proposal specifications, the Purchasing Entity may reject the goods and require Contractor to either correct them without charge or deliver them at a reduced price, which is equitable under the circumstances. If Contractor is unable or refuses to correct such goods within a time deemed reasonable by the

Purchasing Entity, the Purchasing Entity may cancel the order in whole or in part. Nothing in this paragraph shall adversely affect the Purchasing Entity's rights including the rights and remedies under the Uniform Commercial Code.

PAYMENT: Payment for completion of a contract is normally made within 30 days following the date the entire order is delivered or the date a correct invoice is received, whichever is later. After 45 days the Contractor may assess overdue account charges up to a maximum rate of one percent per month on the outstanding balance. Payments will be remitted by mail. Payments may be made via a Purchasing Entity's "Purchasing Card".

FORCE MAJEURE: Neither party to this contract shall be held responsible for delay or default caused by fire, riot, acts of God and/or war that are beyond that party's reasonable control. The Lead State may terminate this contract after determining such delay or default will reasonably prevent successful performance of the contract.

HAZARDOUS CHEMICAL INFORMATION: The Contractor will provide one set of the appropriate material safety data sheet(s) and container label(s) upon delivery of a hazardous material to the Purchasing Entity agency. All safety data sheets and labels will be in accordance with each participating state's requirements.

FIRM PRICE: Unless otherwise stated in the special terms and conditions, for the purpose of award, offers made in accordance with this solicitation must be good and firm for a period of ninety (90) days from the date of receipt of bids or proposals. Prices must remain firm for the full term of the contract.

EXTENSION OF PRICES: In the case of error in the extension of prices in the proposal, the unit prices will govern.

<u>BID PREPARATION COSTS</u>: WSCA is not liable for any costs incurred by the bidder in preparation of the bid.

CERTIFICATION REGARDING CONFLICT OF INTEREST: Contractor certifies that it has not offered or given any gift or compensation prohibited by the state laws of any Participating State to any officer or employee of WSCA or Participating States to secure favorable treatment with respect to being awarded this contract.

INDEPENDENT CONTRACTOR: Contractor shall be an independent contractor, and as such shall have no authorization, express or implied to bind the Participating States to any agreements, settlements, liability or understanding whatsoever, and agrees not to perform any acts as agent for WSCA or the states, except as expressly set forth herein.

POLITICAL SUBDIVISION PARTICIPATION: Participation under this contract by political subdivisions (i.e., colleges, school districts, counties, cites, etc.,) of the WSCA participating states shall be voluntarily determined by the political subdivision. The contractor agrees to supply the political subdivisions based upon the same terms, conditions and prices.

<u>CERTIFICATION REGARDING DEBARMENT</u>: The Contractor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction (contract) by any governmental department or agency. If the CONTRACTOR cannot certify this statement, attach a written explanation for review by WSCA.

<u>RECORDS ADMINISTRATION</u>: The contractor will maintain, or supervise the maintenance of all records necessary to properly account for the payments made to the contractor for costs authorized by this contract. These records will be retained by the contractor for at least four

years after the contract terminates, or until all audits initiated within the four years have been completed, whichever is later.

AUDIT OF RECORDS: The contractor agrees to allow WSCA, State and Federal auditors, and state agency staff access to all the records related to this contract, and the right to copy those records, for audit, inspection and monitoring of services. Such access will be during normal business hours, or by appointment.

PRICES AS CEILING: Price agreement prices represent ceiling prices for the supplies and services priced in the price agreement. The vendor shall report to the Lead State any price reduction or discount, or other more favorable terms, offered to any Purchasing Entity, and the awarded vendor agrees to negotiate in good faith to reestablish ceiling prices or other more favorable terms and conditions applicable to future orders.

STATE PARTICIPATION/UNIQUE TERMS AND CONDITIONS:

Apart from the Lead State conducting the solicitation, the States indicated on **Attachment A** have signified their intent to enter into a price agreement and, except where **Attachment A** or the solicitation requires execution of a Participating Addendum, **are considered Participating States for purposes of this solicitation and the resulting contract**. **Attachment A** of the Solicitation includes any significant modifications to these terms and conditions or State-specific provisions required by the laws, regulations, or procurement practices of the State(s).

Additional States may be added with the consent of the contractor and the Lead State (on behalf of the WSCA Participating States) through execution of a Participating Addendum.

Revision Date (Appendix C, WSCA Standard Terms and Conditions): February 2001

ATTACHMENT A: WSCA PARTICIPATING STATES/UNIQUE TERMS AND CONDITIONS

(INCLUDED herein BY REFERENCE; Copies on file with the Lead State)

CDC	SU CDC DISC %	CDC	AU CDC DISC %	Types of Products in CDC Code	
001	22.0%	001	22.0%	Centrifuges, rotors, incubator ovens, muffle furnaces, pH meters, isotemp ovens, water baths, versa bath hotplates.	
002	3.0%	002	3.0%	EMD Furniture.	
003	3.0%	003	3.0%	EMD Live and No Discount.	
005	30.0%	005	30.0%	Mechanical balances, weights, burners, adapters, rotors, clamps, hotplates, stirrers, dry block, electrodes support stands, flexaframes.	
007	10.0%	007	10.0%	Low Volume Apparatus.	
008	10.0%	008	10.0%	Low Volume Consumables.	
009	10.0%	009	10.0%	Low Volume Equipment.	
010	20.0%	010	20.0%	Centrifuges, rack cages, rotors, evaporators, furnace tubes, refrigerators.	
011	28.0%	011	28.0%	Vacuum pumps, centrifuges, stereo scopes, microscopes, tuttnauer autoclaves, furnaces, hotplates/stirrers, pH meters, circulators, freezers, turbidimeters, lab refrigerators.	
012	22.0%	012	22.0%	Vacuum pumps, microscopes/accessories, balances, centrifuges, conductivity meters, freezer dryers, furnaces, incubators, ovens, pH meters, motorized minipipet, freezers, water baths, blowers, hood protectors.	
013	18.0%	013	18.0%	Microwave knives, gloves, metering tubes/floats, floats, tube norprene, syringes, flask clamps, heaters.	
014	23.0%	014	23.0%	Scope accessories, adapters, chromatography paper, extract thimbles, filter paper, syringes, gloves, heaters, electrodes, culture tubes, cable covers, pipets turbidimeter.	
015	27.0%	015	27.0%	Belt guards, animal cages, weights, tissue grinder, Petri dishes, conductivity meters, filters, flasks, adapters, flow meter, heating tape, mantles, pump tube, electrodes, dispensers, stirrers, stoppers, needles, culture tubes, micropipets.	
016	33.0%	016	33.0%	Gloves, ampoules, filters, weights, balances, beakers, bottles, centrifuges tubes, serum bottles, Petri dishes, syringes, spectra mesh, gas samples bags, hotplates, heating tape, thermo flaks, UV lamps, aluminum ladders, scientific pens, repipets, HC tube	
017	33.0%	017	33.0%	Statfree wear, vacutainer tubes, vials, bottles, centrifuge tubes, crucible, tissue grinder, dessicator plate, funnels, gloves, viscometers, pipets, pens, tempilstik, test tube holder, lattice rod, syringes, microdispenser.	
018	44.0%	018	44.0%	Lab coats, coveralls, twirlbags, weights, beakers, bottles, vials, burets, sieves, centrifuge tubes, cylinders, dessicators, flasks, funnels, gloves, jars, autoclave tape, cover glasses, RTK labels, tubing, stir bars, racks, tanks, hydrion, connectors, mi	
019	44.0%	019	44.0%	Anti-static coats, weights, vacutainer tubes, screw caps, bottles, gloves, magnifiers, electrodes, pipets, pumps, sieves, thermometers.	
020	55.0%	020	55.0%	Lab coats, weights, vials, burets, gloves, viscometers, C-flex tubes, swabs, thermometers, connector tubes.	
021	55.0%	021	55.0%	Lab coats, autoclaving bags, weights, beakers, bottle brushes, burets, centrifuge tubes, corks, bylinders dessicator, dissecting blades/kits, fire extinguishers, gloves, hydrometers, labels, tapes, magnifiers, thermometers, pens, pipets, scissors, forceps	
022	46.0%	022	42.0%	Beakers, tube adapters, bottles, burets, centrifuge tubes, cylinders, Petri dishes, flasks, funnels, vycor glass, stoppers, stopcocks, pipets, test tubes, connecting tubes.	

CDC	SU CDC DISC %	CDC	AU CDC DISC %	Types of Products in CDC Code		
023	46.0%	023	42.0%	Beakers, weigh bottles, burets, condenser cylinders, flasks, funnels, glass tubing, graduate pharm, stoppers, test tubes, centrifuge tubes.		
024	34.0%	024	34.0%	OST pipets, TC-TD pipets, volumetric pipets, mohr pipets, bacteria pipets, sero pipets, kolmer pipets, lang pipets, kirk pipets.		
025	3.0%	025	3.0%	EMD Chemicals.		
026	3.0% 38.0%	026	3.0% 38.0%	EMD Equipment > \$250. Cell acetate, pump tubing, Cameo I & II, PTFE filters, glass filter, discs, emery roll, belts, cut-off wheel nylon, nylon membranes, membrane discs, weights, filter paper, UV lamps, lab ranger, adapter, storage box, shelves.		
028	22.0%	028	22.0%	Fisher Private Label instruments - vacuum pumps, balances, reliances, pressure vessels, circulators, recorders, freezers, stirrers.		
029	20.0%	029	20.0%	Apparatus platinum ware.		
030	55.0%	030	55.0%	Cover glass, slides, vials, serum separators, pipet disposables, culture tubes, micropipet disposable, tips.		
031	55.0%	031	55.0%	Autoclave bags, PP beakers, tainer tops, filter paper, gloves, cover glass, nylon membranes, urisystem, test tubes, blood buffer, culture tubes.		
032	3.0%	032	3.0%	Molecular Biology.		
033	7.0%	033	7.0%	Acros Chemicals.		
034	5.0%	034	5.0%	Eastman Chemicals.		
035	3.0%	035	3.0%	Molecular Biology.		
036 037	16.0% 25.0%	036 037	16.0% 25.0%	Clinitest, animal blood, chemstrip, shigella, ames. Diagnostics includes: Bayer, BBI, Difco, Organon, Roche, Smithkline, Ciba Corning, Oxford Labware, Whale Scientific, Carter Wallace.		
038	44.0%	038	44.0%	ATI Orion, BBI, Edge Biological, Gugol Stain, Technical Products, Laboratory Diagnostics, L & F Prods., Medstat, Michclone Assoc., Pharmacia Adria Labs, Roche, Stanbio, Smithkline, Custom Labs, Ventrex, Precision Systems.		
039	3.0%	039	3.0%			
041	3.0%	041	3.0%	Celline, saline solution, linear enzymatic, hematall reagent, PNPP reagent.		
042	3.0%	042	3.0%	Coulter cards, Hematall reagents, carbol, iodine solution, safranin.		
043	3.0%	043	3.0%	Hematall controls.		
047	24.0%	047	24.0%	Corning/Costar tissue culture and disposable plastics.		
048 049	20.0%	048	20.0%	Falcon tissue culture and disposable plastics. Nunc tissue culture and disposable plastics.		
049	28.0% 10.0%	049 054	28.0% 10.0%	Stains, fixatives, solutions, buffers, decalcifying hematoxylin, propanol citric acid.		
055	18.0%	055	18.0%	Life Science.		
056	30.0%	056	30.0%	Fisher Microscopes & Accessories, Stereo Master II.		
057	3.0%	057	3.0%	Life Science Instruments		
058	3.0%	058	3.0%	Kontes 0-15% GM Discount		
059	24.0%	059	24.0%	Furniture.		
060	18.0%	060	18.0%	JT Inner, JT Outer, JT Ball, JT Sockets, o-rings, hose connectors, stopcocks, valve, tube connectors, discs, flasks.		
061	20.0%	061	20.0%	Furniture.		

-

CDC	SU CDC DISC %	CDC	AU CDC DISC %	Types of Products in CDC Code	
062	10.0%	062	10.0%	Kimble Deltaware (VN8059), adapters, flasks, thermometer, tissue	
				grinder, vacuum.	
04.2	42.00/	042	12 00/	Corning, tubing, glass, stopcocks, tubes, beakers, bottles, burets, tube centrifuge, jar,condensers, cylinder, distilling, dessicator, flasks,	
063	42.0%	063	42.0%	funnels, joint o-rings, pipets, stirrers, stoppers.	
				Kimble beakers, burets, columns, cylinders, flasks, stoppers, funnels,	
064	42.0%	064	42.0%	jars, kettles, pipets, stopcocks, grinder tubes, bottles, rods,	
004	12.070	004	12.070	condensers, dessicators, Petri dishes.	
065	0.0%	065	0.0%	Life Science Exclusives/Premium Products (Do Not Discount).	
066	35.0%	066	35.0%	SB Small Bulk Solvents.	
067	20.0%	067	20.0%	CB Carboy Acids.	
068	45.0%	068	45.0%	RP Precious Metals.	
069	20.0%	069	20.0%	SC Spill Control / Safety Products.	
070	15.0%	070	15.0%	SG-Silica Gels.	
071	32.0%	071	32.0%	Chromatography and specialty products.	
072	15.0%	072	15.0%	Chromatography and specialty products.	
073	3.0%	073	3.0%	EMD Supplies < \$250.	
074	3.0%	074	3.0%	EMD Microscopes.	
075	33.0%	075	33.0%	Corning Micro Chemware (VN8481, VN2047), flasks.	
076	18.0%	076	18.0%	Corning Pyrex plus bottle reagents. Promega I - Wizard Kits.	
077	22.0% 24.0%	077	22.0% 24.0%	Promega I - Wizard Kits. Promega I - Enzymes and Markers.	
078 079	24.0%	078 079	24.0%	Electrophoresis	
080	18.0%	080	18.0%	Electrophoresis	
081	32.0%	081	32.0%	Life Science Biochemicals.	
082	3.0%	082	3.0%	Life Science Accommodation	
083	3.0%	083	3.0%	Life Science Products	
084	15.0%	084	15.0%	Life Science Products	
085	3.0%	085	3.0%	ISD	
086	15.0%	086	15.0%	Life Science Products	
087	3.0%	087	3.0%	Chromatography APP., <\$150 Americanbionet, Hewlett Packard, Linde Gases, SGE Inc., Universal Sci., I-Chem, J&W Scientific.	
088	10.0%	088	10.0%	Chromatography APP., <\$150 Hewlett Packard, Linde Gases, SGE Inc., Universal Sci., Competitive, J&W Scientific.	
089	10.0%	089	10.0%	Exclusive proprietary chromatography competitive, Crossfield Chemical, SGE Inc.	
090	18.0%	090	18.0%	Exclusive proprietary chromatography non-competitive, Crossfield	
				Chemical, Linde Gases, SGE Inc., Universal Sci., Graphic Controls.	
091	3.0%	091	3.0%	J&W Scientific.	
092	15.0%	092	15.0%	Millipore.	
093	3.0%	093	3.0%	Outside vendor, Appalled Immune Sciences, DNA <\$250, Micron Separations, New Brunswick Scientific.	
094	10.0%	094	10.0%	Koehler Instrument Co., outside vendor, Perstorp Analytical, DNA >\$250.	
095	32.0%	095	32.0%	Accommodation items.	
096	33.0%	096	33.0%	Portable eyewash stations, showers, fire blankets, stretchers, aspirin, inhalants, bandages, first aid kits, gauze, tape, Sqwincher.	
097	3.0%	097	3.0%		
098	0.0%	098	0.0%	Microcentrifuge, ferrules union refric circulator heating dir.	
099	0.0%	099	0.0%	Leather shoes and boots.	
101	87.0%	101	82.0%	ACS solvents.	

CDC	SU CDC DISC %	CDC	AU CDC DISC %	Types of Products in CDC Code	
102	55.0%	102	50.0%	Laboratory solvents.	
103	88.0%	103	83.0%	Histological solvents.	
104	82.0%	104	77.0%	HPLC solvents.	
105	55.0%	105	50.0%	99% MOL solvents.	
106	35.0%	106	30.0%	Pesticide solvents.	
107	82.0%	107	77.0%	Spectroanalyzed solvents.	
108	82.0%	108	77.0%	NF / USP / FCC solvents.	
109	64.0%	109	58.0%	Optima solvents.	
112	64.0%	112	59.0%	Normality/std. solutions.	
113	35.0%	113	30.0%	Atomic absorption.	
114	78.0%	114	73.0%	Buffers 4B.	
115	88.0%	115	83.0%	KF reagents, iodine solution, sodium, formaldehyde.	
119	73.0%	119	68.0%	Organics, stains.	
120	82.0%	120	77.0%	Organics.	
124	82.0%	124	78.0%	Salts, drys, ACS.	
125	80.0%	125	75.0%	Purified calcium, ammonium, barium, iron, lithium, potassium, sodium, zinc.	
126	35.0%	126	30.0%	Precious metals (all grades), silver, gold, mercury, nickelous, platinum.	
127	55.0%	127	50.0%	Absorbents, silica gels, rexyn, sieves.	
128	35.0%	128	30.0%	NF / USP / FCC.	
132	70.0%	132	65.0%	Sulfuric acid, nitric acid, hydrochloric acid, acetic acid, ammonium hydroxide.	
133	35.0%	133	30.0%	Other - acids (formic, hydriodic, hydrofluoric, perchloric, phosphoric).	
137	80.0%	137	0.0%	Bulk, Solvents - 20 liter, 200 liter.	
138	80.0%	138	0.0%	Bulk, Solutions - 20 liter.	
139	45.0%	139	0.0%	Bulk, Inorganic drys - 10kg.	
140	45.0%	140	0.0%	Bulk, Organics.	
141	35.0%	141	0.0%	Bulk, Acids - 20 liter; 6.5 gallon.	
142	35.0%	142	0.0%	Bulk, Silica gel - 2.5kg to 25kg.	
143	64.0%	143	0.0%	Bulk, 200L & 50kg - 100 to 700lb.	
144	0.0%	144	0.0%	Bulk, FL Specials.	
146	35.0%	146	30.0%	Acid spill, silicon oil solutions.	
148	15.0%	148	15.0%	LSC Cocktails.	
149	35.0%	149	30.0%	Performance Cocktails	
150	10.0%	150	30.0%	Ultra Pure Solvents, chemical specialties, methanol P&T, acetone, methylene chloride.	
151	0.0%	151	0.0%	Stainless steel systems - 30 liter to 200 liter.	
152	35.0%	152	30.0%	Prep sep, empty prep.	
153	35.0%	153	30.0%	Tissue prep.	
154	20.0%	154	20.0%	Aquanal hydranal, pestanal stds., acids, buffers, Lab Chem, Ultra Scientific.	
155	35.0%	155	30.0%	Downsized items.	
156	20.0%	156	20.0%	Scintiverse, scintisafe.	
157	20.0%	157	20.0%	Chemicals.	
158	10.0%	158	10.0%	MSA & Scott and Complete Units.	
159	10.0%	159	10.0%	MSA & Scott Excluding Complete Units.	
160	24.0%	160	24.0%	Gen Ar Products, miscellaneous.	
161	10.0%	161	10.0%	Specialty Products.	
162	60.0%	162	55.0%	Dry Reagents LT 12kg.	
163	60.0%	163	55.0%	Reagent acids in less than carboy sizes.	
164	10.0%	164	50.0%	General line reagent solvents in less than 20 liters.	

CDC	SU CDC DISC %	CDC	AU CDC DISC %	Types of Products in CDC Code		
165	35.0%	165	35.0%	Small bulk (12kg), drys solvents (20L).		
166	21.0%	166	21.0%	Carboy acids, large bulk solvents (200L), large bulk drys (100lb).		
167	21.0%	167	21.0%	Drop ship organics.		
168	28.0%	168	28.0%	Stock organics.		
169	50.0%	169	45.0%	Standard solutions.		
170	24.0%	170	24.0%	Life Sciences, precious metal, other refer to price items, spill control and safety products; Lablink II.		
171	10.0%	171	10.0%	Monitors, radiation, combustible gas, oxygen, detector tubs, badges.		
172	35.0%	172	35.0%	Flammables, acid, poison, wooden, mini bench, piggyback, undercounter vacuums.		
173	20.0%	173	20.0%	Hard hats and caps, suspensions, winterliners, spectacles, goggles, gortex nomex coveralls, level A & B suits, hazmat coveralls, fall protection.		
174	20.0%	174	20.0%	Coveralls tyrek, astrospecs, goggles, faceshields.		
175	28.0%	175	28.0%	Safety caps, earplugs.		
176	20.0%	176	20.0%	Viton, Butyl, Silver Shield, Lineman's Gloves and leather protectors, low voltage drybox, spectra, stainless steel, cut resistant, anti- vibration, cryo, zetex, kerlar.		
177	32.0%	177	32.0%	Supported & unsupported latex, neoprene, nitrile, vinyl gloves, finger cots, leather, pigskin, polar bear.		
178	63.0%	178	63.0%	Cotton, jersey, inspectors, exam gloves, lates & vinyl, poly.		
179	20.0%	179	20.0%	SCBAs, EEBAs, PD Airline, con		
180	20.0%	180	20.0%	Disposable respirators, reusable, 1/2 mask, full face mask, gas mask, cartridges, filters, spare parts, cleaning equipment, white cap, airhat, snap cap.		
181	33.0%	181	33.0%	Shoes, boots, socks, Bata rubber boots.		
182	20.0%	182	20.0%	Cleanroom wipes, pads, swabs, static shield bags, tacky mats, grounding cables.		
183	38.0%	183	38.0%	Matting, industrial & lab mirrors, nomex shirt & pants, coveralls.		
184	37.0%	184	37.0%	Safety cans, biohazard kits, coveralls-tyrek, shoe covers, isoclean.		
185	10.0%	185	10.0%	Miscellaneous Safety items.		
				Note: Non-Catalog special purchases and 3rd Party purchases will be priced on application.		

	VENDOR	SU %	AU %		
VMA Nbr	NUMBER	DISCOUNT	DISCOUNT	VENDOR NAME	
	VN00004143	20.0%	20.0%	LABCONCO CORPORATION	
	VN00011790	80.0%	80.0%	PLASTICOID CORPORATION	
	VN00006006	68.0%	68.0%	RAYLABCON INC	
	VN00006800	40.0%	40.0%	SPECTRONICS CORPORATION	
	VN00005787	29.0%	29.0%	PRECISION SCIENTIFIC INC	
	VN00003390	40.0%	40.0%	HANNA INSTRUMENTS INC	
	VN00001355	32.0%	32.0%	BRINKMANN INSTRUMENTS INC	
	VN00001355	32.0%	32.0%	BRINKMANN INSTRUMENTS INC	
	VN00001355	32.0%	32.0%	BRINKMANN INSTRUMENTS INC	
	VN00004971	48.0%	48.0%	NALGE COMPANY	
	VN00004971	30.0%	30.0%	NALGE COMPANY	
001030	VN00004971	46.0%	46.0%	NALGE COMPANY	
	VN00029674	57.0%	57.0%	MICROFLEX MEDICAL CORPORATION	
001077	VN00029674	53.0%	53.0%	MICROFLEX MEDICAL CORPORATION	
001463	VN00007661	37.0%	37.0%	CONAIR CORPORATION	
	VN00005243	39.0%	39.0%	OHAUS SCALE CORPORATION	
	VN00022363	20.0%	20.0%	CARL ZEISS INC	
	VN00022303	27.0%	27.0%	CORNING GLASS WORKS	
	VN00002047	31.0%	31.0%	CORNING GLASS WORKS	
	VN00002047 VN00005340	48.0%	48.0%	KIMBLE GLASS INC	
	VN00005340	48.0 <i>%</i> 55.0%	48.0 <i>%</i> 55.0%	KIMBLE GLASS INC	
	VN00005340 VN00005340		55.0% 41.0%	KIMBLE GLASS INC	
		41.0%			
	VN00004158	30.0%	30.0%	BARNSTEAD THERMOLYNE	
	VN00005860	2.0%	2.0%	PROMEGA CORPORATION	
	VN00001015	20.0%	20.0%		
	VN00003972	35.0%	35.0%	JUSTRITE MANUFACTURING COMPANY	
	VN00004708	39.0%	39.0%	METTLER TOLEDO INC	
	VN00029019	18.0%	18.0%	FISHER HAMILTON SCIENTIFIC	
	VN00002724	72.0%	72.0%	ERIE SCIENTIFIC COMPANY	
	VN00001042	26.0%	26.0%	BARNSTEAD THERMOLYNE CORPORATION	
	VN00001042	26.0%	26.0%	BARNSTEAD THERMOLYNE CORPORATION	
	VN00000527	70.0%	70.0%	QORPAK	
	VN00002767	40.0%	40.0%	EVER READY THERMOMETER COMPANY	
	VN00003444	63.0%	63.0%	HEDWIN CORPORATION	
	VN00026884	48.0%	48.0%	OMNI INTERNATIONAL INC	
003221	VN00002346	26.0%	26.0%	DIFCO LABORATORIES	
	VN00003823	19.0%	19.0%	INTERNATIONAL EQUIPMENT COMPANY	
	VN00029754	58.0%	58.0%	KIMBERLY CLARK CORPORATION	
003826	VN00007957	27.0%	27.0%	YAMATO SCIENTIFIC AMERICA INC	
003842	VN00007220	34.0%	34.0%	3M COMPANY	
	VN00008059	32.0%	32.0%	KONTES GLASS COMPANY	
	VN00011716	27.0%	27.0%	KENDRO LABORATORY PRODUCTS	
	VN00007962	25.0%	25.0%	YELLOW SPRINGS INSTRUMENT COMPANY INC	
004369	VN00002502	15.0%	15.0%	THERMO EC	
004371	VN00002502	28.0%	28.0%	THERMO EC	
004771	VN00005717	37.0%	37.0%	POLAROID AMERICAS BUSINESS CENTER	
	VN00005304	27.0%	27.0%	THERMO ORION RESEARCH INC	
	VN00001116	38.0%	38.0%	BEL ART PRODUCTS	
	VN0000624	52.0%	52.0%	PECHINEY PLASTIC PACKAGING INC	
	VN00007806	27.0%	27.0%	WHATMAN INC	
	VN00007806	27.0%	27.0%	WHATMAN INC	
	VN00007811	35.0%	35.0%	WHATMAN INC WHEATON SCIENCE PRODUCTS INC	
		44.0%	44.0%	RANACO	
005322	VINUUUUUn//n	44.0%	44.07/0		
	VN00006776 VN00006449	44.0% 56.0%	56.0%	SCIENTIFIC INDUSTRIES INC	

WSCAConsolidatedLabSupplyPricing

	VENDOR	SU %	AU %		
VMA Nbr		DISCOUNT	DISCOUNT	VENDOR NAME	
005520	VN00001355	45.0%	45.0%	BRINKMANN INSTRUMENTS INC	
006112	VN00033898	34.0%	34.0%	FISHER SCIENTIFIC PROD INDIANA	
006117	VN00033900	48.0%	48.0%	FISHER SCIENTIFIC PROD PFEIFFER	
006919	VN00002017	45.0%	45.0%	CONTROL COMPANY	
006921	VN00002017	45.0%	45.0%	CONTROL COMPANY	
007159	VN00003397	75.0%	75.0%	HARDWOOD PRODUCTS COMPANY	
007244	VN00030672	59.0%	59.0%	CORNING COSTAR	
007260	VN00004971	45.0%	45.0%	NALGE COMPANY	
007275	VN00008519	31.0%	31.0%	NUNC INC	
007279	VN00002346	29.0%	29.0%	DIFCO LABORATORIES	
007280	VN00021391	46.0%	46.0%	MOLECULAR BIO PRODUCTS	
007587	VN00001095	32.0%	32.0%	BD VACUTAINER LABWARE MEDICAL	
007593	VN00001095	32.0%	32.0%	BD VACUTAINER LABWARE MEDICAL	
007596	VN00001355	28.0%	28.0%	BRINKMANN INSTRUMENTS INC	
007598	VN00001355	28.0%	28.0%	BRINKMANN INSTRUMENTS INC	
007632	VN00030672	45.0%	45.0%	CORNING COSTAR	
008271	VN00004158	50.0%	50.0%	BARNSTEAD THERMOLYNE	
009024	VN00041364	35.0%	35.0%	SPECTRUM CHROMATOGRAPHY	
009353	VN00006368	28.0%	28.0%	WELCH VACUUM TECHNOLOGY INC	
011401	VN00044939	35.0%	35.0%	WESTOVER SCIENTIFIC INC	
011734	VN00003823	47.0%	47.0%	INTERNATIONAL EQUIPMENT COMPANY	
011894	VN00033898	31.0%	31.0%	FISHER SCIENTIFIC PROD INDIANA	
013286	VN00003823	30.0%	30.0%	INTERNATIONAL EQUIPMENT COMPANY	
014290	VN00004971	29.0%	29.0%	NALGE COMPANY	
014403	VN00029512	15.0%	15.0%	THERMO LABSYSTEMS INC	
014512	VN00056074	62.0%	62.0%	HARDY DIAGNOSTICS	
014950	VN00001095	28.0%	28.0%	BD VACUTAINER LABWARE MEDICAL	
015296	VN00004708	33.0%	33.0%	METTLER TOLEDO INC	
015672	VN00001165	48.0%	48.0%	BEST MANUFACTURING INC	
016084	VN00020018	25.0%	25.0%	ICN BIOMEDICALS INC	
016267	VN00029754	50.0%	50.0%	KIMBERLY CLARK CORPORATION	
016306	VN00056808	75.0%	75.0%	MEDICAL ACTION INDUSTRIES INC	
016687	VN00043596	20.0%	20.0%	IKA WORKS	
016737	VN00033589	3.0%	3.0%	CAMBREX BIO SCIENCE WALKERSVILLE INC	
016851	VN00004869	70.0%	70.0%	KENDALL HEALTHCARE PRODUCTS CO	
016884	VN00001325	50.0%	50.0%	BRANSON ULTRASONICS CORPORATION	
017465	VN00033898	34.0%	34.0%	FISHER SCIENTIFIC PROD INDIANA	
017641	VN0000687	20.0%	20.0%	LEICA INC	
023155	VN00063395	65.0%	65.0%	HIGH FIVE PRODUCTS INC	
027305	VN00084548	20.0%	20.0%	OAKTON	

			Contract S
	NALGE NUNC Catalog Nos. & Prices		Sugg End
Catalog #	Description	Ea/Cs	User Price
132867	500CM2 TRIPLEFLASK, VENT CAP	32	169.95
132913	500CM2 TRIPLEFLASK, FILTER CAP	32	177.68
136196	FLASK FILTERCAP 25CM ANGLENECK	160	108.00
143982	24 WELL MULTIDISH, W/LID	75	90.00
144881	185CM2 SOLO FLASK, PE CAP	50	79.53
144911	185CM2 SOLO FLASK, PH CAP	50	86.12
	24 WELL MULTIDISH W/LID	85	94.00
	80CM2 FLASK, CANT NECK, PE CAP	50	47.49
	6 WELL MULTIDISH W/LID	85	76.50
	60X15MM TC DISH W/VENTS	400	89.00
	12 WELL MULTIDSH W/LID TCTREAT	75	76.30
	48 WELL MULTIDSH W/LID TCTREAT	75	85.27
	6 WELL MULTIDISH W/LID	75	66.95
	35X10MM TC DISH, W/VENTS	500	95.00
	80CM2 FLASK STRGHT NECK PE CAP	50	49.75
	EASY FLASK 25CM2 Y-CAP STERILE	200	92.00
	EASY FLASK 25CM2 FILTERCAP STL	200	110.00
	EASY FLASK 75CM2 Y-CAP STERILE	100	105.00
	EASY FLASK 75CM2 FILTERCAP STL	100	113.30
	175CM2 FLASK STR NECK PE CAP	32	66.00
	EASY FLASK 175CM2 FILTER STER	30	
			80.00
	EASY FLASK 175CM2 VENT STER	30	72.00
	U96 WELL TC PLATE W/LID	50	80.00
	25CM2 FLASK, 50ML, CANT NECK	160	81.77
	F96 WELL TC PLATE W/LID	50	71.00
	150X20MM TC DISH W/VENTS	80	71.59
	35X10MM SUSPENSION DISH	500	74.04
	100X20MM TC DISH W/VENTS	480	213.21
	FILTER CAP FLASK 175CM2	32	73.00
	80CM2 FILTERCAP FLASK CANTED	50	58.20
	FILTER CAP FLASK 80CM2	50	56.50
	CELL SCRAPER, 23CM, SMALL	250	218.56
	CELL SCRAPER, 32CM, LARGE	250	246.32
	AMPLIFICATION TAPE	100	33.00
	GE NUNC TUBE STRIPS AND CAPS	600	350.00
	0.2ML GENUNC TUBES W/CAP	10000	742.44
	96 WELL AMPLIFICATION PLATE	20	56.45
	1X8 AMPLIFICATION CAP STRIPS	240	29.00
	0.5 ML GENUNC TUBES W/CAP	1000	37.12
	96 WELL PCR PLATE W/ SKIRT	50	145.25
	96 WELL PCR PLATE W/MINI-SKIRT	50	145.25
334940	50 ML CONICAL TUBE, PP, W/CAP	250	65.53
334959	50 ML CONICAL TUBE,RACKED	300	68.20
340711	1.8ML CRYOTUBE,RND,EX TD STPNK	2000	475.00
363401	1.8ML CRYOTUBE RND INT THD	2000	475.00
	15ML CONICAL TUBE,PP,RACKED	500	83.23
	15ML CONICAL TUBE, PP, W/CAP	500	75.10
	1.0ML CRYOTUBE CONC INTD S/STD	2000	480.00
	1.8ML CRYOTUBE RD INT TD S/STD	1800	510.00
	1.0ML CRYOTUBE CONC EXTD STRFT	2000	440.00
	1.8ML CRYOTUBE RND EX TD STRFT	1800	445.00
	1.0ML CRYOTUBE CONC INTD STRFT	2000	504.00
	1.8ML CRYOTUBE RND IN TD STRFT	1800	498.00
	100X15MM STANDARD PETRI DISH	500	51.50
	100X25MM DEEP PETRI DISH	300	73.35
1001		000	. 0.00

Catalog	Description	CS Price
351001	PETRI DSH OPT100X15	103.00
351003	I PLATE 100X15MM	102.40
351005	1005A DISH 200/CS	53.90
351005	PETRI DS 60X15MM	81.40
351007	DSH EASY GRIP 35X10	112.70
351000	PETRI DSH 100X15MM	76.60
351029	PTRI DSH 150X15MM	59.60
352001	TST TB PLYSTY17X100	77.80
352001	TSTB 12X75POLY NOCP	28.40
352002	TST TB POLYPRO12X75	80.80
	TST TB PLYPRO17X100	
352006 352008	RIA TUBE 12X75 CLEA	98.40
	TST TB PLYSTY17X100	30.60
352017		75.40
352018	TST TB PLYPRO17X100	88.60
352025	TST TB PLYSTY16X125	206.60
352027	TST TB PLYSTY13X100	169.80
352030		92.20
352032	CP 12MM FOR 12X75MM	78.62
352037	TST TB PLYSTY16X125	108.50
352045	TST TB PLYSTY16X150	122.00
352051	TST TB PLYSTY17X100	121.40
352052	TST TB PLYSTY12X75	63.90
352053	TST TB PLYPRO 12X75	98.00
352054	TST TB PLYSTY12X75	103.10
352057	TST TB PLYSTY17X100	67.60
352058	TST TB PLYSTY12X75	63.10
352059	TST TB PLYPRO17X100	98.80
352063	TST TB PLYPRO 12X75	67.7
352070	CONCL TB PLYPRO	91.00
352073	CONC MPS 50ML TUBE	149.20
352074	CONC MPS 50ML /RACK	157.50
352075	225ML POLYPRO CONCL	59.80
352076	175ML POLYPRO CONCL	51.50
352090	175/225 ML CUSHION	146.90
352095	15ML CONC TB PLYSTY	94.10
352096	15ML POLYPRO CONCL	80.00
352097	BLMAX JR 15ML CONCL	86.00
352098	TUBE 50ML 50 X 115MM PP W/SC CAP 25/RACK	99.00
352099	TUBE RACK CNCL/15ML	102.50
352123	0.5ML REACTION TUBE/FLAT CAP	27.50
352125	0.2ML REACTION TUBE/FLAT CAP	30.40
352127	CAPS	471.00
352127	96-WELL REACTION PLATE	566.80
552100	96-WELL LOW PROFILE REACTION	000.00
352134	PLATE	566.80
352134	SEALING MAT 96-WELL PLATE	1068.80
352137	8-STRIP CAPS/FLAT	175.80
352140	PCR PLATE SEALING FILM/CLEAR	124.20

Catalog	Description	CS Price
352143	MICROPLATE SEALING FILM/FOIL	88.50
	96 WELL PLATE PCR 1/2 SKIRT	
352147	POLYPROPYLENE	582.00
	15ML CONICAL TUBE, CLARIFIED PP	
	BAGGED INCLUDES 1 STYROFOAM	
352196	RACK	103.60
352235	CELL STRAINER CAP/TUBE	279.4
352340	STRAINER 40MIC 50ML	57.1
352350	STRAINER 70MIC 50ML	57.1
352360	STRAINER 100MIC 50ML	57.1
353001	TC EASY GRIP 35X10 D	125.4
353002	TC DSH 60X15MM	144.1
353003	3003A TC DSH 200/CS	125.6
353004	TC EASY GRIP 60X15 D	151.4
353007	850CM2 TUFROL BOTTLE	76.6
353014	T25 TALL CANT PLUG	148.2
353018	T12.5 FLASK PLUG CAP	79.5
353023	T75 FLASK STRT PHEN	169.6
353024	T75 FLASK STRT PLUG	140.4
353025	TC DSH INT 150X25MM	134.6
353028	T175 FLASK STRT PLUG	105.9
353037	ORGAN TC DSH 60	463.1
353043	TC PLATE/LID 12WELL	65.5
353045	T175 FLASK STRT PHEN	128.0
353046	TC PLATE/LID 6-WELL	55.1
353047	TC PLATE/LID24-WELL	70.3
000011	TUFROL 850CM2 ROLLER BOTTLE	10.0
353068	WITH VENTED CAP 2/SLEEVE	89.1
353008	LID MICRO TST III	52.6
353071	PLATE MICRO TSTW/LID	90.6
353072	96WELL TC PLATE W/LD	90.0
353075	96 WELL U BTM PLATE	85.0
353070	96 WELL U BTM W/LID	99.9
353078	TC PLATE 48 WELL	83.8
353081	T25 WIDE CANT PHEN	177.2
353082	T25 WIDE CANT PLUG	147.2
353085	CELL SCRAPER 18CM	72.9
353086	CELL SCRAPER 25CM	108.5
353087	CELL SCRAPER 40CM	122.8
353099	T300 ONEPIECE FLASK	51.0
353107	T12.5 VENT CAP FLASK	92.9
353107	T25 VENT CAP FLASK	82.3
353108	T25 VENT CANT FLASK	
353109	T75 VENT CANT FLASK	83.9
353110	T175 VENT STRT FLASK	156.8 118.4
	T300 VENTED FLASK	
353113		54.6
	FALCON NONTREATED FLASK 75CM2	
353133	/ PLUG SEAL/CANTED	82.6

Catalog	Description	CS Price
	FALCON TC FLASK 75CM2 /	
353134	PHENOLIC / CANTED	101.70
	FALCON TC FLASK 75CM2 / PLUG	
353135	SEAL / CANTED	84.20
	FALCON TC FLASK 75CM2 / VENTED /	•
353136	CANTED	94.10
353138	FLASK 225CM2 PS CNTD NCK VNT SL	96.30
353139	FLASK 225CM2 PS CNTD NCK PLGSL	91.80
	TC PLATE 6 WELL FLAT BOTTOM	
353224	W/LID	40.70
	TC PLATE 12 WELL FLAT BOTTOM	
353225	WITH LID STERILE	47.00
353226	TC PLATE/LID 24 WELL	52.30
	TC PLATE 48 WELL FLAT BOTTOM	
353230	STERILE	60.10
	FALCON 96 WELL ASSAY PLATE	
	/BLK/FLT BOT/STANDARD/NO-	
353241	STRLE/NO LID	232.90
	FALCON 96-WELL ELISA	
	PLATE/CLEAR/ENHANCED	
353279	SURFACE/NO LID	111.00
	FALCON 96-WELL MICROPLATE/WHT-	
353288	CLR/FLAT/SDT/N-STERILE/ BULK	225.00
	FALCON 96-WELL MICROPLATE/BLK-	
353293	CLR/FLAT/STD/N-STERILE/ BULK	225.00
353293 353801	CLR/FLAT/STD/N-STERILE/ BULK PRIMARIA 35X10 MM/LD	
		225.00 61.20 70.40
353801 353802	PRIMARIA 35X10 MM/LD	61.20
353801 353802	PRIMARIA 35X10 MM/LD PRIMARIA 60X15MM /LD	61.20 70.40
353801 353802	PRIMARIA 35X10 MM/LD PRIMARIA 60X15MM /LD PRIMARIA 100X20 W/LD	61.20 70.40
353801 353802 353803	PRIMARIA 35X10 MM/LD PRIMARIA 60X15MM /LD PRIMARIA 100X20 W/LD 25CM2 PRIMARIA FLASK, VENTED	61.20 70.40 153.10 99.00
353801 353802 353803 353808 353810	PRIMARIA 35X10 MM/LD PRIMARIA 60X15MM /LD PRIMARIA 100X20 W/LD 25CM2 PRIMARIA FLASK, VENTED CAP, CANTED NECK	61.20 70.40 153.10 99.00 196.10
353801 353802 353803 353808 353810	PRIMARIA 35X10 MM/LD PRIMARIA 60X15MM /LD PRIMARIA 100X20 W/LD 25CM2 PRIMARIA FLASK, VENTED CAP, CANTED NECK CAP STRAIGHT NECK	61.20 70.40 153.10 99.00 196.10 170.90
353801 353802 353803 353808 353810 353813	PRIMARIA 35X10 MM/LD PRIMARIA 60X15MM /LD PRIMARIA 100X20 W/LD 25CM2 PRIMARIA FLASK, VENTED CAP, CANTED NECK CAP STRAIGHT NECK PRIMARIA 50ML 25CM2	61.20 70.40 153.10 99.00 196.10 170.90 159.30
353801 353802 353803 353808 353810 353813 353824 353824	PRIMARIA 35X10 MM/LD PRIMARIA 60X15MM /LD PRIMARIA 100X20 W/LD 25CM2 PRIMARIA FLASK, VENTED CAP, CANTED NECK CAP STRAIGHT NECK PRIMARIA 50ML 25CM2 PRIMARIA 250ML 75CM	61.20 70.40 153.10 99.00 196.10
353801 353802 353803 353808 353810 353813 353824 353846 353847	PRIMARIA 35X10 MM/LD PRIMARIA 60X15MM /LD PRIMARIA 100X20 W/LD 25CM2 PRIMARIA FLASK, VENTED CAP, CANTED NECK CAP STRAIGHT NECK PRIMARIA 50ML 25CM2 PRIMARIA 250ML 75CM PRIMARIA 6WELL W/LD PRIMARIA 24WEL W/LD	61.20 70.40 153.10 99.00 196.10 170.90 159.30 76.00 90.80
353801 353802 353803 353808 353810 353813 353824 353846 353847 353872	PRIMARIA 35X10 MM/LD PRIMARIA 60X15MM /LD PRIMARIA 100X20 W/LD 25CM2 PRIMARIA FLASK, VENTED CAP, CANTED NECK CAP STRAIGHT NECK PRIMARIA 50ML 25CM2 PRIMARIA 50ML 75CM PRIMARIA 6WELL W/LD PRIMARIA 96WELL W/LD	61.20 70.40 153.10 99.00 196.10 170.90 159.30 76.00 90.80 124.70
353801 353802 353803 353808 353810 353813 353824 353846 353847 353872 353910	PRIMARIA 35X10 MM/LD PRIMARIA 60X15MM /LD PRIMARIA 100X20 W/LD 25CM2 PRIMARIA FLASK, VENTED CAP, CANTED NECK CAP STRAIGHT NECK PRIMARIA 50ML 25CM2 PRIMARIA 50ML 75CM PRIMARIA 6WELL W/LD PRIMARIA 96WELL W/LD U-BTM PLATE NON TC	61.20 70.40 153.10 99.00 196.10 170.90 159.30 76.00 90.80 124.70 52.90
353801 353802 353803 353808 353810 353813 353824 353846 353847 353872 353910 353911	PRIMARIA 35X10 MM/LD PRIMARIA 60X15MM /LD PRIMARIA 60X15MM /LD 25CM2 PRIMARIA FLASK, VENTED CAP, CANTED NECK CAP STRAIGHT NECK PRIMARIA 50ML 25CM2 PRIMARIA 50ML 75CM PRIMARIA 6WELL W/LD PRIMARIA 24WEL W/LD PRIMARIA 96WELL W/LD U-BTM PLATE NON TC FLXIBLE U BOT PLATE	61.20 70.40 153.10 99.00 196.10 170.90 159.30 76.00 90.80 124.70 52.90 38.50
353801 353802 353803 353803 353810 353810 353813 353824 353846 353847 353872 353910 353911 353912	PRIMARIA 35X10 MM/LD PRIMARIA 60X15MM /LD PRIMARIA 60X15MM /LD 25CM2 PRIMARIA FLASK, VENTED CAP, CANTED NECK CAP STRAIGHT NECK PRIMARIA 50ML 25CM2 PRIMARIA 50ML 75CM PRIMARIA 6WELL W/LD PRIMARIA 6WELL W/LD PRIMARIA 96WELL W/LD U-BTM PLATE NON TC FLXIBLE U BOT PLATE FLEX FLAT BOT PLATE	61.20 70.40 153.10 99.00 196.10 170.90 159.30 76.00 90.80 124.70 52.90 38.50 38.30
353801 353802 353803 353808 353810 353813 353824 353846 353847 353847 353872 353910 353911 353912 353913	PRIMARIA 35X10 MM/LD PRIMARIA 60X15MM /LD PRIMARIA 60X15MM /LD PRIMARIA 100X20 W/LD 25CM2 PRIMARIA FLASK, VENTED CAP, CANTED NECK CAP STRAIGHT NECK PRIMARIA 50ML 25CM2 PRIMARIA 50ML 25CM2 PRIMARIA 250ML 75CM PRIMARIA 6WELL W/LD PRIMARIA 6WELL W/LD PRIMARIA 96WELL W/LD U-BTM PLATE NON TC FLXIBLE U BOT PLATE FLEX FLAT BOT PLATE FLEXIBLE PLATE LID	61.20 70.40 153.10 99.00 196.10 170.90 159.30 76.00 90.80 124.70 52.90 38.50 38.30
353801 353802 353803 353808 353810 353813 353824 353846 353847 353847 353910 353911 353912 353913 353915	PRIMARIA 35X10 MM/LD PRIMARIA 60X15MM /LD PRIMARIA 60X15MM /LD PRIMARIA 100X20 W/LD 25CM2 PRIMARIA FLASK, VENTED CAP, CANTED NECK CAP STRAIGHT NECK PRIMARIA 50ML 25CM2 PRIMARIA 50ML 25CM2 PRIMARIA 250ML 75CM PRIMARIA 6WELL W/LD PRIMARIA 6WELL W/LD PRIMARIA 96WELL W/LD U-BTM PLATE NON TC FLXIBLE U BOT PLATE FLEX FLAT BOT PLATE FLEXIBLE PLATE LID 96WELL PROBND PLT NS	61.20 70.40 153.10 99.00 196.10 170.90 159.30 76.00 90.80 124.70 52.90 38.50 38.30 33.00 55.60
353801 353802 353803 353808 353810 353813 353824 353846 353847 353872 353910 353911	PRIMARIA 35X10 MM/LD PRIMARIA 60X15MM /LD PRIMARIA 60X15MM /LD PRIMARIA 100X20 W/LD 25CM2 PRIMARIA FLASK, VENTED CAP, CANTED NECK CAP STRAIGHT NECK PRIMARIA 50ML 25CM2 PRIMARIA 50ML 25CM2 PRIMARIA 250ML 75CM PRIMARIA 6WELL W/LD PRIMARIA 6WELL W/LD PRIMARIA 96WELL W/LD U-BTM PLATE NON TC FLXIBLE U BOT PLATE FLEX FLAT BOT PLATE FLEX FLAT BOT PLATE FLEXIBLE PLATE LID 96WELL PROBND PLT NS 96WEL U BOT PLT STRL	61.2 70.4 153.1 99.0 196.1 170.9 159.3 76.0 90.8 124.7 52.9 38.5 38.3 33.0 55.6
353801 353802 353803 353808 353810 353813 353824 353846 353847 353847 353872 353910 353911 353912 353913 353915	PRIMARIA 35X10 MM/LD PRIMARIA 60X15MM /LD PRIMARIA 60X15MM /LD PRIMARIA 100X20 W/LD 25CM2 PRIMARIA FLASK, VENTED CAP, CANTED NECK CAP STRAIGHT NECK PRIMARIA 50ML 25CM2 PRIMARIA 50ML 25CM2 PRIMARIA 6WELL W/LD PRIMARIA 6WELL W/LD PRIMARIA 96WELL W/LD U-BTM PLATE NON TC FLXIBLE U BOT PLATE FLEX FLAT BOT PLATE FLEX FLAT BOT PLATE FLEXIBLE PLATE LID 96WELL PROBND PLT NS 96WEL U BOT PLT STRL FALCON-MICROTEST ASSAY	61.2 70.4 153.1 99.0 196.1 170.9 159.3 76.0 90.8 124.7 52.9 38.5 38.3 33.0 55.6
353801 353802 353803 353808 353810 353813 353824 353846 353847 353872 353910 353911 353912 353913 353915	PRIMARIA 35X10 MM/LD PRIMARIA 60X15MM /LD PRIMARIA 60X15MM /LD PRIMARIA 100X20 W/LD 25CM2 PRIMARIA FLASK, VENTED CAP, CANTED NECK CAP STRAIGHT NECK PRIMARIA 50ML 25CM2 PRIMARIA 50ML 25CM2 PRIMARIA 250ML 75CM PRIMARIA 6WELL W/LD PRIMARIA 6WELL W/LD PRIMARIA 96WELL W/LD U-BTM PLATE NON TC FLXIBLE U BOT PLATE FLEX FLAT BOT PLATE FLEX FLAT BOT PLATE FLEXIBLE PLATE LID 96WELL PROBND PLT NS 96WEL U BOT PLT STRL	61.2 70.4 153.1 99.0 196.1 170.9 159.3 76.0 90.8 124.7 52.9 38.5 38.5 38.3 33.0

Catalog	Description	CS Price
	TC FLASK 150CM2 VENTED CAP,	
355001	CANTED NECK	117.20
356507	ADVANTAGE ALL-PLASTIC IND WRAPPED PIPET	161.10
356521	ADVANTAGE ALL-PLASTIC IND WRAPPER PIPET	132.30
356525	25ML .25 PLUG STERILE ADVANTAGE ALL-PLASTIC IND WRAPPED PIPET	107.50
356535	ADVANTAGE ALL-PLASTIC IND WRAPPED PIPET 5ML 1/10 PLUG STERILE ADVANTAGE	111.80
356543	ALL-PLASTIC IND WRAPPED PIPET	44.20
356550	ADVANTAGE ALL-PLASTIC IND WRAPPED PIPET	110.20
356551	10ML 1/10 PLUG STERILE ADVANTAGE ALL-PLASTIC IND	46.70
357501	ASPIRATING PIPET 5ML	42.00
357506	PIP SEROL 1 1/100	118.00
357507	2 IN 1/100ML PIPET	158.80
357508	2ML BULK PIPET	153.20
357515	25ML PIPET 20/BAG	103.00
357521	PIP SEROL 1 1/100	128.40
357524	TRANSFER PIPET 6"	50.40
357525	25 ML PIPET	103.00
357529	PIP SEROL 5 1/10	95.80
357530	PIP SEROL 10 1/10 PIPET SEROL 25ML EXTENDED	104.30
357535	CAPACITY	105.90
357540	PIPET 50ML 10/BAG	106.70
357543	PIP SEROL 5 1/10	43.60
357550	PIPET 50ML IND WRAP	108.50
357551	PIP SEROL 10 1/10	46.00
357558	ASPIRATING PIPET 2ML	32.50
357575	DISP TRANS PIP 3ML	70.40
001010	PIPET SEROL 25ML EXTENTED	70.40
357585	CAPACITY	103.00
357590	PORTABLE EXPRESS TM PIPET-AID	218.40
357600	100ML SEROLOGICAL PIPET IND/PKGD 5PK 50/CS	139.80