

Michelin® Commercial Services Program and Price List

April 1, 2006



Michelin Commercial Services Program – Truck Tires

Eligibility

This program is only available for Delivery Receipt (DR) transactions for Michelin North American Fleet Accounts (NAFA), and authorized Public Utility and Government accounts through Authorized Michelin Truck Tire Dealers.

Dealer Credit Price and Rate

Prices are either determined by Michelin (listed) or the Authorized Michelin Dealer (“PQL” – Price Quoted Locally)

Michelin Authorized Truck Tire Dealers will be credited for services delineated on this price list in Sections A through E, and included on the DR based on the following schedule:

- a. For Delivery Receipts, which include a Michelin truck tire, credit will be at 100% of the price / rate for all services except S0230 (NON-MICHELIN BRAND NEW TIRE), or S0643 (NON-MICHELIN BRAND RETREAD) which will be credited at 90%.
- b. For Delivery Receipts, which do not include any Michelin truck tire, credit will be at 90% of the price / rate for all non-Michelin brand products and all services.
- c. Credit for G8072 (CASINGS SOLD TO FLEET), G8140 (CASINGS SOLD TO DEALER), G7874 (MRT RETREAD) and all R Service Codes will always be at 100%.

Included on the Delivery Receipt	Service Codes S0230 and S0643	All other Service Codes	Service Codes G8072, G8140, G7874, and all R Codes
Any Michelin® truck tire	90%	100%	100%
No Michelin® truck tire	90%	90%	100%

Purchase Authorization

All Delivery Receipts require Customer approval. The purchase order number must be provided on the Delivery Receipt and apply to all items claimed by the Authorized Michelin Dealer.

SECTION A - Emergency Road Service (ERS) Provided at Roadside Site

Service Code	Invoice Description	NAFA Price Michelin - Listed Dealer - PQL	Authorized Michelin Dealer Credit Price / Rate
S0230	NON-MICHELIN BRAND NEW TIRE	PQL	90%
S0643	NON-MICHELIN BRAND RETREAD	PQL	90%
S0511	HOURLY SERVICE 7:30AM - 5:00PM	\$ 65.00	100% - 90%*
S0512	HOURLY SERVICE 5:00PM - 7:30AM	\$ 85.00	100% - 90%*
S0791	½ HOUR SERVICE 7:30AM - 5:00PM	\$ 32.50	100% - 90%*
S0794	½ HOUR SERVICE 5:00PM - 7:30AM	\$ 42.50	100% - 90%*
S0513	SERVICE VEHICLE TOLLS	PQL	100%
S0514	TOWING SERVICE	PQL	100% - 90%*

Use of Emergency Road Service (ERS) codes requires the dispatch of a technician and service vehicle to the site of the Fleet Customer's vehicle

Hours charged are "portal to portal" – subject to minimums indicated for the full hour service code:

S0511 and S0791 Business day – 1 hour minimum

S0512 and S0794 After-hours, weekends, holidays – 2 hour minimum

Service Hours are to be calculated from the time of departure to the time of return (technician's home, company shop, etc.) or departure for another Customer site, whichever comes first

ERS codes include all labor charges except as specifically listed in Sections A & B

Codes in Sections C, D, and E are not permitted for roadside service (except S0643 and G7874)

*** 90% if used with S0230 and or S0643**

SECTION B - Service Provided at any Site (ERS, Dealer, or Fleet Customer)

Service Code	Invoice Description	NAFA Price Michelin - Listed Dealer - PQL
S0750	HOURLY MECHANICAL SERVICE	PQL
S0197	MISC. WHEEL / VEHICLE PART	PQL
S0631	VALVE STEM W/CAP	\$ 6.00
G7874	MRT RETREAD	PQL
S0641	SCRAP DISPOSAL - LABOR	PQL
S0802	NEW WHEEL OR RIM	PQL
S0840	USED WHEEL OR RIM	PQL
S0842	MUD FLAP	PQL
S1000	SCRAP DISPOSAL – X ONE®	\$ 12.00

SECTION C - Service Provided at Fleet Customer Site

Service Code	Invoice Description	NAFA Price Michelin - Listed Dealer - PQL
S0782	HOURLY SERVICE 7:30AM - 5:00PM	PQL
S0786	HOURLY SERVICE 5:00PM - 7:30AM	PQL

SECTION D - Service Provided at Dealer or Fleet Customer Sites

Service Code	Invoice Description	NAFA Price Michelin - Listed Dealer - PQL
S0633	DISMOUNT FROM WHEEL	\$ 8.00
S0634	MOUNT ON WHEEL	\$ 8.00
S0636	DISMOUNT & MOUNT ON WHEEL	\$ 16.00
S0637	FLAT REPAIR ON VEHICLE	\$ 28.00
S0638	FLAT REPAIR ON WHEEL/RIM	\$ 24.00
S0643	NON-MRT RETREAD	PQL
S0644	NON-MRT SECTION REPAIR	PQL
S0645	NON-MRT SPOT REPAIR	PQL
S0646	NON-MRT NAIL HOLE REPAIR	PQL
S0649	NON-MRT SECTION W/RETREAD	PQL
S0650	NON-MRT SPOT W/RETREAD	PQL
S0651	NON-MRT NAIL HOLE W/RETREAD	PQL
S0778	X ONE® - DISMT & MOUNT ON WHEEL	\$ 30.00
S0780	DISMOUNT FROM WHEEL - X ONE	\$ 15.00
S0781	MOUNT ON WHEEL - X ONE	\$ 15.00
S0801	TIRE / WHEEL MATCHED-MOUNTING	\$ 3.00
S0807	VALVE CAP - FLOW THROUGH	PQL
S0808	VALVE CAP - METAL	PQL
S0811	VEHICLE INSPECTION	PQL
S0813	REMOVE & INSTALL WHEEL ASSEMBLY	\$ 8.00
S0814	REMOVE WHEEL ASSEMBLY	\$ 4.00
S0815	INSTALL WHEEL ASSEMBLY	\$ 4.00
S0838	VALVE STEM - ALUMINUM W/CAP	PQL
S0839	VALVE STEM - EXTENSION	PQL
G8072	CASING(S) - SOLD TO FLEET	PQL
S0800	WHEEL REFURB.	PQL
S0806	WHEEL REFURB. POWDER-COAT	PQL
G8140	CASING(S) - SOLD TO DEALER	PQL
S0639	BALANCING -INCLUDING WEIGHTS	\$ 25.00
S0752	VEHICLE ALIGNMENT CHECK	PQL
S0777	ALIGNMENT PART	PQL
S0809	TIRE BRANDING	PQL
S0835	VEHICLE ALIGNMENT	PQL
S0153	MISCELLANEOUS TIRE SERVICES	PQL
S0779	INSIDE-DUAL ASSEMBLY	\$ 2.00

Section G – Agricultural – Tire / Vehicle Services		
Service Code	Description	Price
S0823	AG MOUNT AND DISMOUNT	PQL
S0826	AG TIRE DLR ASSESSED SCRAP DISPOSAL FEE	PQL
S0833	AG FLAT REPAIR	PQL
S0827	AG LIQUID FILL	PQL
S0834	AG SECTION REPAIR	PQL
S0831	AG MISCELLANEOUS LABOR	PQL
Agricultural – Service Calls		
S0824	AG MILEAGE – PER MILE	PQL
S0825	AG SERVICE TRUCK HOURLY	PQL
Agricultural – Tire / Vehicle Parts		
S0832	AG MISCELLANEOUS TIRE/VEHICLE PART	PQL
S0830	AG VALVE	PQL
S0829	AG O RING	PQL
S0828	AG LIQUID FILL	PQL
Agricultural – Limited Warranty		
S0148	AG WARRANTY TREAD WEAR CHARGE	PQL

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