

Awards/Agreements
Mt. Hood Solutions Company
JANITORIAL SUPPLIES AND SERVICES



Supplier Address

Mt. Hood Solutions Company
14546 N. Lombard
Portland, OR 97203

Contact: Carrie Briscoe
Phone: 1 (503) 227-3505
Fax: 1 (503) 225-9143
Email: Carrie@mthoodchem.com

Contract # 7561
Amendment # 2
Revision Date 05/28/2010
Opportunity # 102-5031-5 Vers: 7
Contract Start Date 08/06/2007
Expiration Date 08/06/2012
Supplier Number 15340

All dates are mm/dd/yyyy

Attachments Exist
Secondary Suppliers Do Not Exist

Contract Administrator

State Procurement Office
1225 Ferry St SE U140
Salem, OR 97301

Contact: Pam Johnson
Phone: 1 (503) 378-4731
Fax: 1 (503) 373-1626
Email: pam.johnson@state.or.us

Receiving Address

State Procurement Office
As Specified on the Purchase Order
Any City, OR 97000

Contact:
Phone:
Fax:
Email:

Amendment # 2 is price agreement amendment no. 1 which extends the price agreement for two (2) additional years, all other terms and conditions remain the same. JR 5/24/10

Revision # 4

Update VCAF Percentage 5/21/10
Revision # 3 Updated insurance (Wkrs Comp) Murray 1/27/10
Revision # 2 Updated insurance. Murray 12/1/09
Revision # 1 Updated Insurance Expiration dates 12/2/08 V.Sartain

Revision #2 Updated WC insurance expiration dates 01/06/09 V.Sartain

Amendment # 1

Name change and new pricing schedule. Effective July 1, 2008

Revision # 1 Updated Insurance Information 05/22/08 jdh

Header Comments

PRICE AGREEMENT HIGHLIGHTS

- Email orders to orders@mthoodchem.com.
- No Minimum Order for Free Delivery, No Minimum Order of Any Kind.
- Free Delivery Statewide anywhere in Oregon.

OTHER FEATURES:

- No charge for dispensers.
- No charge for providing, installing or maintaining dispensing equipment.
- Large variety of training programs in English & Spanish available to all customers.
- Internet ordering available 24/7. Customer Service available 8am-5pm, Monday to Friday.
- <http://www.mthoodchem.com> for Internet Ordering
- <http://www.mthoodchem.com> for PDF catalog, price list

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and product information.

These are the categories and discount percentages: Laundry: 17% and Warewashing: 24%.

To contact any sales representative, please call
 Mt. Hood Chemical at 1.800.547.2594.

MANAGER: CLARK CASWELL - VM. 237

CASWELL, RANDY 244 Albany; Bandon; Coos Bay; Corvallis; Florence; Gold Beach;
 Lebanon; North Bend; Philomath; Pt. Orford; Reedsport; Sweet Home

GREENE, GREG 226 Canby; Dallas; Keizer; Mollala; Monmouth; Mt. Angel; Salem;
 Silverton; Stayton; Sublimity; Woodburn

MALLORY, JIM 220 Ashland; Brookings; Grants Pass; Klamath Falls; Medford

ROBERTS, JERRY 209 Fairview; Gladstone; Gresham; Milwaukie; Oregon City; SE
 Portland, Division S to 82nd Ave. W to the Sellwood Bridge; Troutdale; West Linn

MANAGER: RANDY PAGE - VM. 232

BLITSCH, MICHAEL 239 Oregon Coast north of Waldport; Yachats

CARNAHAN, BRYAN 216 Bend; Black Butte; Burns; Diamond Lake; Kahneetah; La Pine;
 Madras; Prineville; Redmond; Sisters; John Day

COUNCIL, ROBERT 246 Portland Metro Area

GILROY, JIM 211 Aloha; Banks; Cornelius; Forest Grove; Grande Ronde; Hillsboro;
 King City; McMinnville; Newberg; Sheridan; Sherwood; Tigard; Tualatin

LINDBO, JOE 241 Biggs Junction; Cascade Locks; Hood River; The Dalles

NILSEN, JEFF 223 Downtown Portland

O'BRIEN, BRANT 238 Scappoose; St. Helens

VAN ZONNEVELD, ROBB 227 Northeast Portland

VOLLMER, PAUL 249 Portland Metro Area

MANAGER: CHRIS HAYES - VM. 213

NELSON, ERIC 229 Hermiston; Pendleton; Tri-Cities, WA; Umatilla; Walla Walla

Delivery Requirements			
SEE PRICE AGREEMENT LANGUAGE			
Payment Terms			
Net 30			
FOB			
(Not Applicable)			
Item #	Quantity / Unit	Description	Unit Cost
1	1	CATAGORY: Detergents	0

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Item #	Quantity / Unit	Description	Unit Cost
	EACH		
1.1	1 CASE	1.1 Item # 1ADVSQ ADVANTAGE 2/7# DILUTION RATE: 0.10 OZ/GAL (DISCOUNT 17%)	6084
1.2	1 CASE	1.2 Item # 1SPESR SPECTRUM 2/6# DILUTION RATE: 0.05 OZ/GAL (DISCOUNT 17%)	7416
1.3	1 DRUM	1.3 ITEM # 1LTATE ATTACK 15 GAL DILUTION RATE: 0.15 OZ/GAL (DISCOUNT 17%)	26581
1.4	1 CASE	1.4 ITEM # 1ADVSQ ADVANTAGE 2/7# DILUTION RATE: 0.10 OZ/GAL (DISCOUNT 17%)	6084
1.5	1 PAIL	1.5 ITEM # 1LTNUF NU SOFT 5 GL DILUTION RATE: 0.02 OZ/GAL (DISCOUNT 17%)	7097
1.6	1 CASE	1.6 ITEM # 1BALSR BALANCE SOLID 2/5# DILUTION RATE: 0.01 OZ/GAL (DISCOUNT 17%)	9300
1.7	1 CASE	1.7 ITEM # 1BALSR BALANCE SOLID 2/5# DILUTION RATE: 0.01 OZ/GAL (DISCOUNT 17%)	9300
1.8	1 PAIL	1.8 ITEM # 1SUCOF SUPER CONDITIONER 5GL DILUTION RATE: 0.01 OZ/GAL (DISCOUNT 17%)	9379
1.9	1 CASE	1.9 ITEM # 1ADVSQ ADVANTAGE 2/7# DILUTION RATE: 0.10 OZ/GAL (DISCOUNT 17%)	6084
1.10	1 CASE	1.10 ITEM # 1SPESR SPECTRUM 2/6# DILUTION RATE: 0.10 OZ/GAL	7416

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Item #	Quantity / Unit	Description	Unit Cost
		(DISCOUNT 17%)	
1.11	1 DRUM	1.11 ITEM # 1SUSTB SUPER SOFTENER 30 GAL DILUTION RATE: 0.03 OZ/GAL (DISCOUNT 17%)	30876
1.12	1 DRUM	1.12 ITEM # 1SUDEA SUPER DETERGENT 55 GAL DILUTION RATE: 0.05 OZ/GAL (DISCOUNT 17%)	106593
1.13	1 DRUM	1.13 ITEM # 1SUDEE SUPER DETERGENT 15 GL DILUTION RATE: 0.05 OZ/GAL (DISCOUNT 17%)	31436
1.14	1 DRUM	1.14 ITEM # 1LTWHE WHITE 15 GL DILUTION RATE: 0.12 OZ/GAL (DISCOUNT 17%)	7657
1.15	1 DRUM	1.15 ITEM # 1SUSTA SUPER SOFENER 55 GL DILUTION RATE: 0.03 OZ GAL (DISCOUNT 17%)	52041
1.16	1 DRUM	1.16 ITEM # 1SUSTE SUPER SOFENER 15 GL DILUTION RATE: 0.03 OZ/GAL (DISCOUNT 17%)	15936
1.17	1 DRUM	1.17 ITEM # 1LTNEA NEUTROSOUR 55 GL DILUTION RATE: 0.03 OZ/GAL (DISCOUNT 17%)	50215
1.18	1 DRUM	1.18 ITEM # 1SUPAA SUPER ALK 55 GL DILUTION RATE: 0.12 OZ/GAL (DISCOUNT 17%)	37661
1.19	1 DRUM	1.19 ITEM # 1SUPAE SUPER ALK 15 GL DILUTION RATE: 0.12 OZ/GAL (DISCOUNT 17%)	11765
1.20	1 DRUM	1.20 ITEM # 1SOCOA SUPER CONDITIONSER 55 GL DILUTION RATE: 0.01 OZ/GAL	86050

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Item #	Quantity / Unit	Description	Unit Cost
		(DISCOUNT 17%)	
1.21	1 DRUM	1.21 ITEM # 1SUSOE SUPER SOUR 15 GL DILUTION RATE: 0.05 OZ/GAL (DISCOUNT 17%)	19049
1.22	1 CASE	1.22 ITEM # 1OXALI OXALIC ACID 10# DILUTION RATE: 0.5 OZ/GAL (DISCOUNT 17%)	1992
1.23	1 CASE	1.23 ITEM # 1SPESR SPECTRUM 2/6# DILUTION RATE: 0.10 OZ/GAL (DISCOUNT 17%)	7416
1.24	1 CASE	1.24 ITEM # 1FRIEL FRIENDLY 50# DILUTION RATE: 0.20 OZ/GAL (DISCOUNT 17%)	5710
1.25	1 CASE	1.25 ITEM # 1DETEL DETERGOSUDS 50# DILUTION RATE: 0.20 OZ/GAL (DISCOUNT 17%)	5237
1.26	1 CASE	1.26 ITEM # 1DUETQ DUET 28# DILUTION RATE: 0.20 OZ/GAL (DISCOUNT 17%)	4540
1.27	1 CASE	1.27 ITEM # 1TOTAL TOTAL 50# DILUTION RATE: 0.20 OZ/GAL (DISCOUNT 17%)	7582
1.28	1 CASE	1.28 ITEM # 1ADVSQ ADVANTAGE 2/7# DILUTION RATE: 0.10 OZ/GAL (DISCOUNT 17%)	6084
1.29	1 CASE	1.29 ITEM # 1DUETQ DUET RED 28# DILUTION RATE: .02 OX/GAL (DISCOUNT 17%)	4540
2	1 EACH	CATAGORY: DISHWASHING DETERGENT	0

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Item #	Quantity / Unit	Description	Unit Cost
2.1	1 CASE	2.1 ITEM # 1COMHR POWER 2 4/9# DILUTION RATE: 0.025 OZ/GAL	6426
2.2	1 CASE	2.2 ITEM # 1DANDQ DANDI SUDS 40# DILUTION RATE: 0.15 OZ/GAL	4647
2.3	1 CASE	2.3 ITEM # 1ALLDH ALL DRY 4X1 GAL DILUTION RATE: 0.003 OZ/GAL	9226
2.4	1 CASE	2.4 ITEM # 1SCALH SCALEX 4X1 GAL DILUTION RATE: 0.30 OZ/GAL	4575
2.5	1 CASE	2.5 ITEM # 1BUBSQ BUBBLES 2X6# DILUTION RATE: 0.10 OZ/GAL	5126

Mandatory or Convenience Mandatory Minimum Order SEE PRICE AGREEMENT LANGUAGE Return Policy SEE PRICE AGREEMENT LANGUAGE Warranty SEE PRICE AGREEMENT LANGUAGE Best Value Analysis Freight/Surcharge	Renewal Option	Current Amendment Value 0 Previous Contract Value 1000000 Current Amended Value 1000000
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